UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): July 28, 2023

United States Steel Corporation

(Exact Name of Registrant as Specified in Charter)

<u>Delaware</u> (State or Other Jurisdiction of Incorporation) <u>1-16811</u> (Commission File Number) 25-1897152 (I.R.S. Employer Identification No.)

<u>600 Grant Street.</u> <u>Pittsburgh, PA 15219-2800</u> (Address of Principal Executive Offices, and Zip Code)

(412) 433-1121 Registrant's Telephone Number, Including Area Code

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communication pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	Х	New York Stock Exchange
Common Stock	Х	Chicago Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01. Regulation FD Disclosure

On July 28, 2023, United States Steel Corporation (the "Corporation") posted to its website a presentation related to the Corporation's financial results for the second quarter 2023. The presentation will be used in connection with the conference call the Corporation will hold on July 28, 2023 at 8:30 am Eastern time.

In accordance with General Instruction B.2 of Form 8-K, the information contained in this Item 7.01 and the presentation are being furnished under Item 7.01 of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information and exhibits be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. The presentation is furnished with this current report on Form 8-K as Exhibit 99.1.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits:

. /	
Exhibit No.	Description
<u>99.1</u>	Second Quarter 2023 Earnings Call Slides.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED STATES STEEL CORPORATION

By /s/ Manpreet S. Grewal

Manpreet S. Grewal Vice President, Controller & Chief Accounting Officer

Dated: July 28, 2023



SECOND QUARTER 2023

<u>ARNINGSCA</u>

David Burritt Jessica G President and Chief Executive Officer SVP and Chief

Jessica Graziano

Rich Fruehauf SVP, Chief Strategy and Sustainability Officer

Kevin Lewis



FORWARD-LOOKING STATEMENTS

These slides are being provided to assist readers in understanding the results of operations, financial condition and cash flows of United States Steel Corporation as of and for the second quarter 2023. Financial results as of and for the periods ended June 30, 2023 provided herein are preliminary unaudited results based on current information available to management. They should be read in conjunction with the consolidated financial statements and Notes to the Consolidated Financial Statements contained in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q filed with the Securities and Exchange Commission.

This presentation contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "plan," "goal," "future," "will," "may," and similar expressions or by using future dates in connection with any discussion of, among other things, the construction or operation of new or existing facilities or operating capabilities, the timing, size and form of share repurchase transactions, operating or financial performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings, potential capital and operational cash improvements, changes in the global economic environment, including supply and demand conditions, inflation, interest rates, supply chain disruptions and changes in prices for our products, international trade duties and other aspects of international trade policy, statements regarding our future strategies, products and innovations, statements regarding our greenhouse gas emissions reduction goals, statements regarding existing or new regulations and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only the Company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management believes that these forward-looking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual report on Form 10-K for the year ended December 31, 2022 and those described from time to time in our future reports filed with the Securities and Exchange Commission.

References to "U. S. Steel," "the Company," "we," "us," and "our" refer to United States Steel Corporation and its consolidated subsidiaries, and references to "Big River Steel" refer to Big River Steel Holdings LLC and its direct and indirect subsidiaries unless otherwise indicated by the context.





We present adjusted net earnings, adjusted net earnings per diluted share, earnings before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance. We believe that EBITDA, considered along with net earnings, is a relevant indicator of trends relating to our operating performance and provides management and investors with additional information for comparison of our operating results to the operating results of other companies.

Adjusted net earnings is a non-GAAP measure that excludes the effects of items that include: debt extinguishment, asset impairment charges, restructuring and other charges, stock-based compensation expense, VEBA asset surplus adjustment, gains on assets sold and previously held investments, pension de-risking, United Steelworkers labor agreement signing bonus and related costs, environmental remediation charges, tax impact of adjusted items and other charges, net (Adjustment Items). We present adjusted net earnings and adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations by excluding the effects of events that can obscure underlying trends. U. S. Steel's management considers adjusted net earnings and adjusted EBITDA as alternative measures of operating performance and not alternative measures of the Company's liquidity. U. S. Steel's management considers adjusted net earnings and adjusted EBITDA useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net earnings and adjusted EBITDA round and adjusted EBITDA so and adjusted EBITDA so the consider the Adjustment Items when evaluating the Company's financial performance. Adjusted net earnings and adjusted EBITDA should not be considered a substitute for net earnings or other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly titled measures used by other companies.

We present free cash flow, a non-GAAP measure of cash generated from operations after any investing activity and investable free cash flow, a non-GAAP measure of cash generated from operations, after any investing activity adjusted for strategic capital expenditures. We believe that free cash flow and investable free cash flow provide further insight into the Company's overall utilization of cash. We also present net debt, a non-GAAP measure calculated as total debt less cash and cash equivalents. We believe net debt is a useful measure in calculating enterprise value.

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ADVANCING TOWARDS OUR BEST FOR ALL® FUTURE



Current Landscape

Delivered a strong second quarter performance

Advancing strategic projects on-time and on-budget

Bullish on U.S. Steel



Challenges

Transitioning to a less cost- / capital- and carbon-intensive business model to become the best steel competitor



Solution

Expanding existing competitive advantages

Enhancing our balanced capital allocation

Leveraging bi-partisan support for strong trade enforcement



Path Forward

Delivering on Best for All

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TODAY'S DISCUSSION

Focused on the things we can control



Safety | Environmental | Operations | Partner

Delivering our best

Expanding BEST capabilities

NGO ELECTRICAL STEEL DUAL COATING LINE BIG RIVER 2

Delivering the new U.S. Steel today

United States Steel Corporation 5



SUSTAINABLE STEELMAKING AND ELECTRICAL STEELS



BRINGING UNMATCHED NGO ELECTRICAL STEELS TO THE DOMESTIC MARKET¹

Unmatched in...



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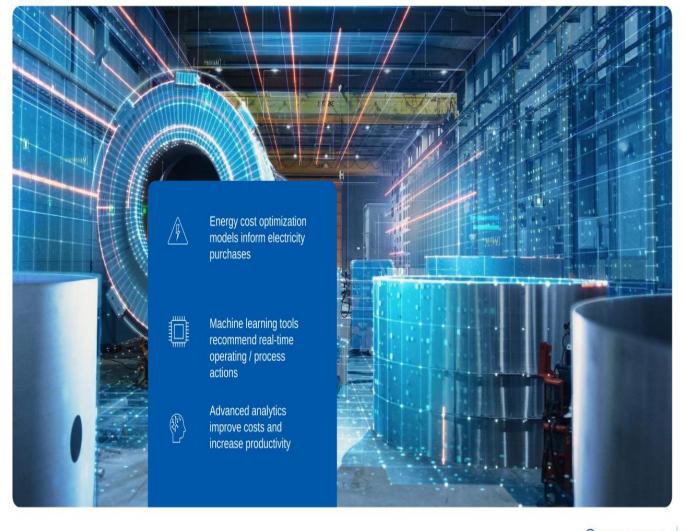


Mined, melted and made in the U.S.A.



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FAVORABLE EXTERNAL TRENDS: DIGITIZATION



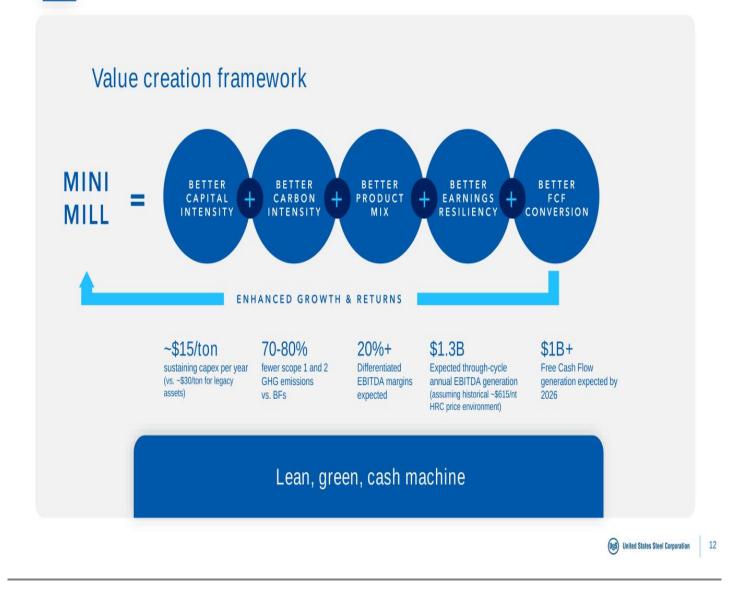
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Q2 2023 FINANCIAL PERFORMANCE



U. S. STEEL: STOCKHOLDER VALUE-CREATING OPPORTUNITY







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A UNIQUE OPPORTUNITY

... invest in a growing business

Our stock provides a unique opportunity to ...

... with a transformed balance sheet

... and continued and meaningful direct returns to stockholders

... at a significant discount versus peers

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Safely delivered a strong second quarter Advancing strategic investments Delivering our "BEST" On pace for another year of healthy performance Delivering the new U.S. Steel today Delivering the things we can control

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CLOSING REMARKS

2022 Environmental, Social and Governance (ESG) Report Released on June 13, 2023 (link)

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 Bureau of Labor Statistics – Iron & Steel 2021 data.
 Occupational Safety and Health Administration (OSHA) Days Away from Work is defined as number of days away cases x 200,000 / hours worked. YTD as of July 27, 2023.



FINANCIAL UPDATES





Segment EBIT¹ \$ Millions \$1,438 \$663 \$580 \$246 \$206 Q4 2022 Q2 2023 Q2 2022 Q3 2022 Q1 2023 Adjusted 13% 6% 5% 12% 23% Profit Margin¹:



Adjusted EBITDA²

Note: For reconciliation of non-GAAP amounts see Appendix.

¹Earnings (loss) before interest and income taxes. ²Earnings (loss) before interest, income taxes, depreciation and amortization, and excluding adjustment items.

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\$ Millions

KEY OPERATING STATISTICS TRENDS BY SEGMENT

Flat-Rolled Operating Statistics

	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
Shipments: in 000s, net tons	2,365	2,176	1,885	2,278	2,235
Production: in 000s, net tons	2,424	2,265	1,952	2,393	2,529
Average Selling Price \$ / net ton	\$1,339	\$1,232	\$1,086	\$1,012	\$1,088

USSE Operating Statistics

				1	
	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
Shipments: in 000s, net tons	1,067	867	715	883	1,034
Production: in 000s, net tons	1,216	946	589	1,092	1,213
Average Selling Price \$/net ton	\$1,217	\$1,021	\$957	\$909	\$965

Mini Mill Operating Statistics

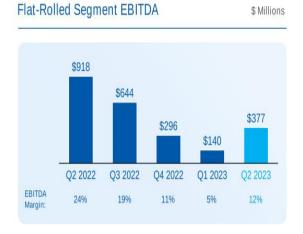
	02	Q3	Q4	01	Q2
	2022	2022	2022	2023	2023
Shipments: in 000s, net tons	615	529	636	659	587
Production: n 000s, net tons	750	616	683	759	749
Average Selling Price	\$1,331	\$,1,096	\$786	\$794	\$1,011

Tubular Operating Statistics

	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023		
Shipments: in 000s, net tons	136	126	133	131	111		
Production: n 000s, net tons	168	173	137	171	129		
Average Selling Price	\$2,727	\$3,217	\$3,616	\$3,757	\$3,493		

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EBITDA TRENDS BY SEGMENT





USSE Segment EBITDA \$ Millions \$302 (\$12) (\$48) (\$12)

Q4 2022

(7%)

Q1 2023

(1%)

Q2 2023

9%



\$ Millions



Note: For reconciliation of non-GAAP amounts see Appendix.

Q3 2022

(1%)

Q2 2022

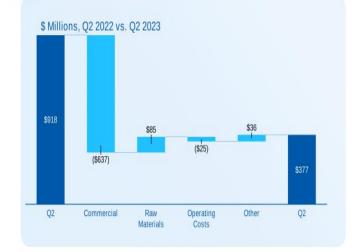
22%

EBITDA

Margin:

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EBITDA CHANGE ANALYSIS - FLAT-ROLLED SEGMENT



\$ Millions, Q1 2023 vs. Q2 2023 \$25 \$7 \$208 (\$3) \$377 \$377 \$377 \$140 Q1 Commercial Raw Operating Other Q2

Commercial

The unfavorable impact is primarily the result of lower average realized prices and lower shipment volumes.

Operating Costs

The unfavorable impact is primarily the result of higher labor costs associated with the new labor agreement.

Raw Materials

The favorable impact is primarily the result of lower alloy cost and usage partially offset by higher coal costs.

Other

The favorable impact is primarily the result of lower variable compensation and lower energy costs partially offset by reduced joint venture income.

Commercial

The favorable impact is primarily the result of higher average realized prices.

Operating Costs The favorable impact is

primarily the result of the absence of outage costs related to our mining operations.

material.

Raw Materials

The change is not

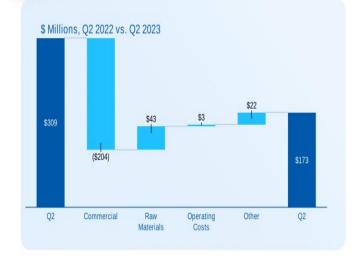
Other

The favorable impact is primarily the result of lower natural gas prices partially offset by higher electricity costs.

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EBITDA CHANGE ANALYSIS - MINI MILL SEGMENT



Commercial

The unfavorable impact is primarily the result of lower average realized prices.

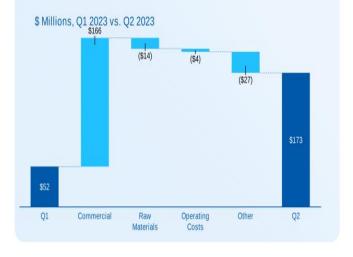
Operating Costs The change is not material.

Raw Materials

The favorable impact is primarily the result of lower scrap and pig iron costs.

Other

The favorable impact is primarily the result of lower variable compensation.



Commercial

The favorable impact is primarily the result of higher average realized prices.

Operating Costs

The change is not material.

Raw Materials

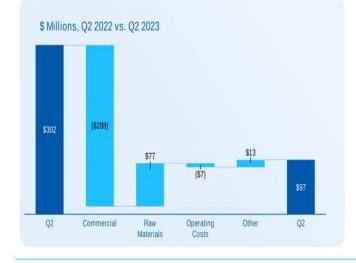
The unfavorable impact is primarily the result of higher scrap costs.

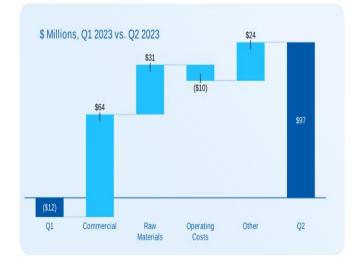
Other

The unfavorable impact is primarily the result of higher variable compensation.



EBITDA CHANGE ANALYSIS - U. S. STEEL EUROPE SEGMENT





Commercial The unfavorable impact is

primarily the result of lower average realized prices.

Operating Costs

The unfavorable impact is primarily the result of higher purchased products and services due to inflation.

Raw Materials

The favorable impact is primarily the result of lower iron ore and coal costs.

Other

The favorable impact is primarily the result of lower variable compensation.

Commercial

The favorable impact is primarily the result of higher average realized prices and higher volumes.

Operating Costs

The unfavorable impact is primarily the result of higher purchased products and services.

Raw Materials

The favorable impact is primarily the result of inventory revaluation and lower iron ore costs.

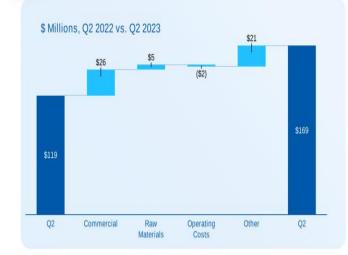
Other

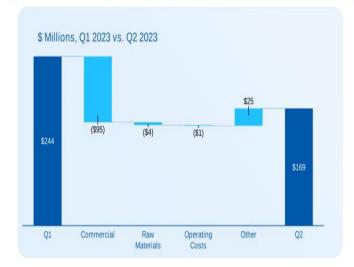
The favorable impact is primarily due to lower energy costs.

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EBITDA CHANGE ANALYSIS - TUBULAR SEGMENT





Commercial

The favorable impact is primarily the result of higher average realized prices partially offset by lower shipment volumes.

Operating Costs

The change is not material.

Raw Materials

The favorable impact is primarily the result of lower scrap costs.

Other

The favorable impact is primarily the result of lower United Steelworkers variable compensation.

Commercial

The unfavorable impact is primarily the result of lower average realized prices and shipment volumes.

Operating Costs

The change is not material.

Raw Materials

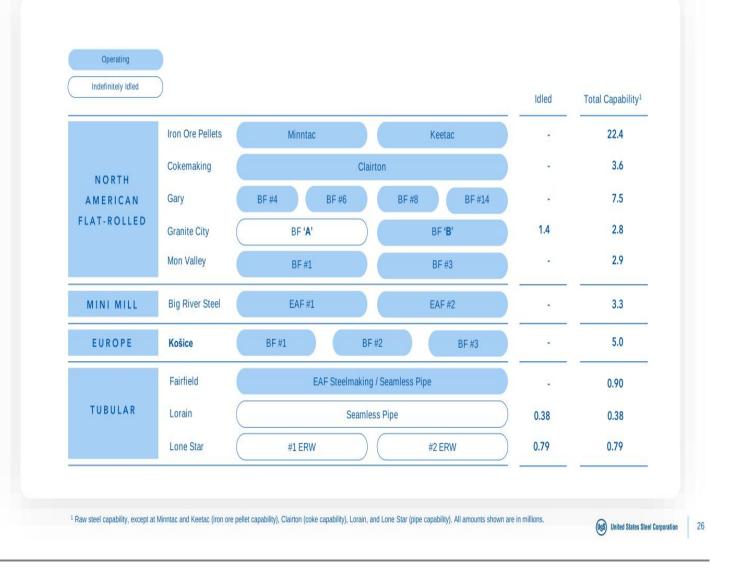
The change is not material.

Other

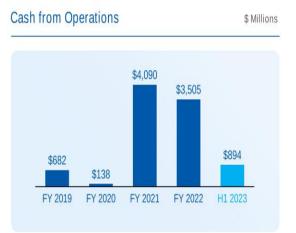
The favorable impact is primarily the result of lower United Steelworkers variable compensation.

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GLOBAL OPERATING FOOTPRINT



CASH AND LIQUIDITY





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Note: For reconciliation of non-GAAP amounts see Appendix.



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\$ Millions





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RECONCILIATION TABLE

Segment EBITDA

USS

Flat-Rolled (\$ millions)	<u>Q2 2022</u>	<u>Q3 2022</u>	<u>Q4 2022</u>	<u>Q1 2023</u>	<u>Q2 2023</u>
Segment earnings (loss) before interest and income taxes	\$793	\$518	\$171	(\$7)	\$231
Depreciation	125	126	125	147	146
Flat-Rolled Segment EBITDA	\$918	\$644	\$296	\$140	\$377
Mini Mill (\$ millions)	<u>Q2 2022</u>	<u>Q3 2022</u>	<u>Q4 2022</u>	<u>Q1 2023</u>	<u>Q2 2023</u>
Segment earnings (loss) before interest and income taxes	\$270	\$1	(\$68)	\$12	\$132
Depreciation	39	39	40	40	41
Mini Mill Segment EBITDA	\$309	\$40	(\$28)	\$52	\$173
U. S. Steel Europe (\$ millions)	<u>Q2 2022</u>	<u>Q3 2022</u>	<u>Q4 2022</u>	<u>Q1 2023</u>	<u>Q2 2023</u>
Segment earnings (loss) before interest and income taxes	\$280	(\$32)	(\$68)	(\$34)	\$72
Depreciation	22	20	20	22	25
U. S. Steel Europe Segment EBITDA	\$302	(\$12)	(\$48)	(\$12)	\$97
Tubular (\$ millions)	<u>Q2 2022</u>	<u>Q3 2022</u>	<u>Q4 2022</u>	<u>Q1 2023</u>	<u>Q2 2023</u>
Segment earnings (loss) before interest and income taxes	\$107	\$155	\$205	\$232	\$157
Depreciation	12	12	12	12	12
Tubular Segment EBITDA	<mark>\$119</mark>	\$167	\$217	\$244	\$169
Other (\$ millions)	<u>Q2 2022</u>	<u>Q3 2022</u>	<u>Q4 2022</u>	<u>Q1 2023</u>	<u>Q2 2023</u>
Segment earnings (loss) before interest and income taxes	(\$12)	\$21	\$6	\$3	(\$12)
Depreciation	0	1	0	0	0
Other Segment EBITDA	(\$12)	\$22	\$6	\$3	(\$12)

USS United States Steel Corporation 29

SUPPLEMENTAL INFORMATION

Big River Steel LLC¹ Summary Table

Income Statement s Millions	Q2 2023
Customer Sales	\$620M
Intersegment Sales	\$168M
Net Sales	\$789M
EBIT ²	\$138M
Balance Sheet	
Cash and cash equivalents	\$188M
Total Assets	\$3,670M
2029 Senior secured notes	\$720M
Environmental revenue bonds	\$752M
Financial leases and all other obligations	\$22M
Fair value step up ³	\$115M
Total Debt ³	\$1,609M
Cash Flow	
Depreciation and Amortization	\$36M
Capital Expenditures ⁴	\$94M

¹ Unless otherwise noted, amounts shown are reflected in Big River Steel LLC, the operating unit of the Big River Steel companies that reside within the Mini Mill segment.
³ Earnings before interest and income taxes.³ The debt amounts reflect aggregate principal amounts. The fair value step up represents the excess of fair value over book value when Big River Steel was purchased. The fair value step-up is recorded in Big River Steel Holdings LLC. The fair value step up is shown as it is related to the debt amounts in Big River Steel LLC.⁴ Excludes capital expenditures for BR2 and air separation unit.



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RECONCILIATION TABLE

Net Debt

Net Debt	\$2,892	\$2,902	\$1.369	\$473	\$1,171
Less: Cash and cash equivalents	749	1,985	2,522	3,504	3,080
Total Debt	\$3,641	\$4,887	\$3,891	\$3,977	\$4,251
Long-term debt, less unamortized discount and debt issuance costs	\$3,627	\$4,695	\$3,863	\$3,914	\$4,153
Short-term debt and current maturities of long-term debt	\$14	\$192	\$28	\$63	\$98
Net Debt \$ millions	YE 2019	YE 2020	YE 2021	YE 2022	H1 2023

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RECONCILIATION TABLE

Free Cash Flow / Investable Free Cash Flow

Strategic capital expenditures	565	476	1,041
Free Cash Flow	(\$557)	\$101	(\$456)
Net cash used in investing activities	(738)	(612)	(1,350)
Net cash provided by operating activities	\$181	\$713	\$894
Free Cash Flow / Investable Free Cash Flow \$ millions	Q1 2023	Q2 2023	H1 2023

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RECONCILIATION TABLE

Net Earnings

Adjusted Net Earnings	\$1,116	\$526	\$235	\$195	\$483
Tax impact of adjusted items ³	(46)	(11)	(19)	1	(2)
Other charges, net	*	13	13	1	
Environmental remediation charges		:	-	-	2
United Steelworkers labor agreement signing bonus and related \ensuremath{costs}^2	-	-	67	-	
Pension de-risking			(3)		
Gains on assets sold and previously held investments			(6)		
VEBA asset surplus adjustment	8		1.55	(22)	(8
Stock-based compensation expense ¹	16	13	12	11	1
Restructuring and other charges	17	23	(9)	1	
Asset impairment charges	151	-	6	4	
Debt extinguishment	-	(2)			
Reported net earnings attributable to U. S. Steel	\$978	\$490	\$174	\$199	\$477
5 Millions	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023

¹ The prior year was retroactively adjusted to reflect the reclassification of stock-based compensation expense. The adjustment was \$12 million, \$10 million and \$9 million, net of taxes, for the three months ended June 30, 2022, three months ended September 30, 2022 and three months ended December 31, 2022, respectively.

² The 2022 Labor Agreements include retroactive wage increases. A charge of \$3 million pertaining to wages for the month of September 2022 was recognized during the three months ended December 31, 2022. This charge is included as an adjustment to net earnings for the three months ended December 31, 2022, however this amount is not included as an adjustment to net earnings for the year ended December 31, 2022.

³ The tax impact of adjusted items for the three months ended June 30, 2022 and three months ended September 30, 2022 is calculated using a blended tax rate of 25%. The tax impact of adjusted items for the three months ended December 31, 2022 and for the six months ended June 30, 2023 was calculated using a blended tax rate of 24%.

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RECONCILIATION TABLE

Adjusted EBITDA

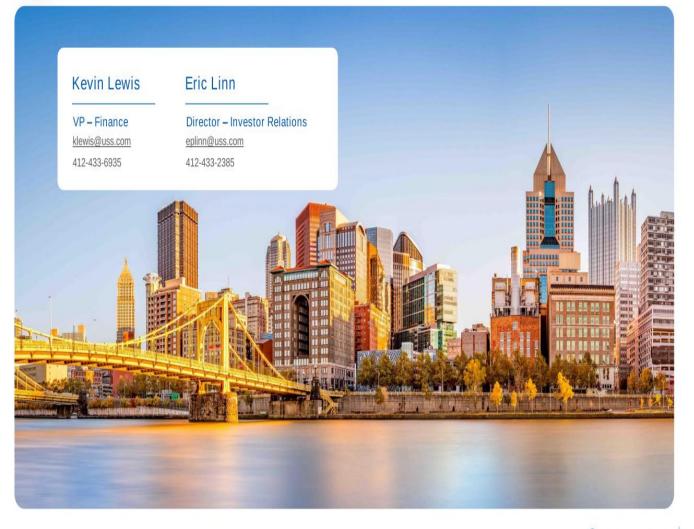
\$ Millions	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
Reported net earnings attributable to U. S. Steel	\$978	\$490	\$174	\$199	\$477
Income tax expense	284	154	51	51	144
Net interest and other financial costs	(8)	(30)	(51)	(61)	(57)
Reported earning before interest and income taxes	\$1,254	\$614	\$174	\$189	\$564
Depreciation, depletion and amortization expense	198	198	197	221	224
EBITDA	\$1,452	\$812	\$371	\$410	\$788
Asset impairment charges	151		6	4	
Restructuring and other charges	17	23	(9)	1	2
Losses (gains) on assets sold & previously held investments	•		(6)	-	
Stock-based compensation expense ¹	16	13	12	11	12
United Steelworkers labor agreement signing bonus and related costs?	-		67		
Environmental remediation charges	-		-		2
Other charges, net		13	2	1	
Adjusted EBITDA	\$1,636	\$861	\$443	\$427	\$804

¹ The prior year was retroactively adjusted to reflect the reclassification of stock-based compensation expense.

² The 2022 Labor Agreements include retroactive wage increases. A charge of \$3 million pertaining to wages for the month of September 2022 was recognized during the three months ended December 31, 2022. This charge is included as an adjustment to net earnings for the three months ended December 31, 2022, however this amount is not included as an adjustment to net earnings for the year ended December 31, 2022.

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