#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 28, 2022

#### **United States Steel Corporation**

(Exact Name of Registrant as Specified in Charter)

<u>Delaware</u> (State or Other Jurisdiction of Incorporation) <u>1-16811</u> (Commission File Number) 25-1897152 (I.R.S. Employer Identification No.)

<u>600 Grant Street.</u> <u>Pittsburgh, PA 15219-2800</u> (Address of Principal Executive Offices, and Zip Code)

(412) 433-1121 Registrant's Telephone Number, Including Area Code

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communication pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	Х	New York Stock Exchange
Common Stock	Х	Chicago Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01. Regulation FD Disclosure

On October 28, 2022, United States Steel Corporation (the "Corporation") posted to its website a presentation related to the Corporation's financial results for the third quarter 2022. The presentation will be used in connection with the conference call the Corporation will hold on October 28, 2022 at 8:30 am Eastern time.

In accordance with General Instruction B.2 of Form 8-K, the information contained in this Item 7.01 and the presentation are being furnished under Item 7.01 of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information and exhibits be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. The presentation is furnished with this current report on Form 8-K as Exhibit 99.1.

#### Item 9.01. Financial Statements and Exhibits

(d) Exhibits:	
Exhibit No.	Description
<u>99.1</u>	Third Quarter 2022 Earnings Call Slides.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### UNITED STATES STEEL CORPORATION

By /s/ Manpreet S. Grewal

Manpreet S. Grewal Vice President, Controller & Chief Accounting Officer

Dated: October 28, 2022





# Third Quarter 2022

#### Earnings Call

David Burritt President and Chief Executive Officer

Jessica Graziano SVP and Chief Financial Officer

Rich Fruehauf SVP, Chief Strategy and Sustainability Officer

Kevin Lewis VP, Investor Relations and Corporate FP&A

October 28, 2022

#### Legal disclaimers



These slides are being provided to assist readers in understanding the results of operations, financial condition and cash flows of United States Steel Corporation as of and for the third quarter 2022. Financial results as of and for the periods ended September 30, 2022 provided herein are preliminary unaudited results based on current information available to management. They should be read in conjunction with the consolidated financial statements and Notes to the Consolidated Financial Statements contained in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q filed with the Securities and Exchange Commission.

This release contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "plan," "goal," "future," "will," "may," and similar expressions or by using future dates in connection with any discussion of, among other things, financial performance, the construction or operation of new and existing facilities or operating capabilities, the timing, size and form of share repurchase transactions, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings, potential capital and operational cash improvements, changes in global supply and demand conditions and prices for our products, international trade duties and other aspects of international trade policy, statements regarding our future strategies, products and innovations, statements regarding our greenhouse gas emissions reduction goals and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only the Company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ. possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management believes that these forwardlooking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual report on Form 10-K for the year ended December 31, 2021 and those described from time to time in our future reports filed with the Securities and Exchange Commission.

The investment in direct reduced-grade (DR) pellets and expected timeline described herein are subject to state and local support and receipt of regulatory permitting.

References to "U. S. Steel," "the Company," "we," "us," and "our" refer to United States Steel Corporation and its consolidated subsidiaries, and references to "Big River Steel" refer to Big River Steel Holdings LLC and its direct and indirect subsidiaries unless otherwise indicated by the context.



### Explanation of use of non-GAAP measures



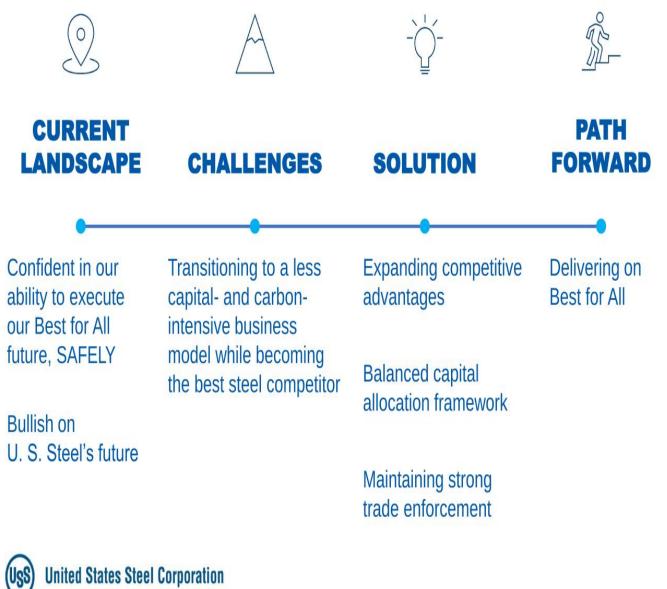
We present earnings before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance. We believe that EBITDA, considered along with net earnings, is a relevant indicator of trends relating to our operating performance and provides management and investors with additional information for comparison of our operating results to the operating results of other companies.

Adjusted EBITDA is a non-GAAP measure that excludes the effects of items that include: restructuring and other charges and other charges, net (Adjustment Items). We present adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations by excluding the effects of events that can obscure underlying trends. U. S. Steel's management considers adjusted EBITDA as alternative measures of operating performance and not alternative measures of the Company's liquidity. U. S. Steel's management considers adjusted EBITDA as alternative measures of operating performance of our competitors. Additionally, the presentation adjusted EBITDA provides insight into management's view and assessment of the Company's ongoing operating performance because management does not consider the Adjustment Items when evaluating the Company's financial performance. Adjusted EBITDA should not be considered a substitute for net earnings or other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly titled measures used by other companies. We also present free cash flow, a non-GAAP measure of cash generated from operations, after any investing activity and dividends paid to stockholders. We believe that free cash flow provides further insight into the Company's overall utilization of cash.



### Advancing towards our Best for All® future





#### Today's highlights





### OPERATING FROM A POSITION OF STRENGTH

### SAFELY NAVIGATING CURRENT HEADWINDS

RETURNING CAPITAL TO STOCKHOLDERS



### Operating from a position of strength Improved business model









FLEXIBLE AND SUSTAINABLE MINI MILL STEELMAKING



LOWER CARBON AND LOWER CAPITAL INTENSITY



### Operating from a position of strength Transformed balance sheet







Record cash and record liquidity

Of total debt due in

2029 and beyond



Over-funded pension and OPEB plans

#### Operating from a position of strength **Pre-funded investments**





#### \$3.4B \$2.4B Record Cash / Liquidity Available 1\$5.8B Cash & 3Q 2022 **Cash Equivalents** Liquidity \$1.4E Strategic Capex 3.9B 2021 – 2022E ~40% \$2.5B Completed strategic 2023 Total capex On-time & forecast; \$1.7B on capex expected by on-budget strategic projects year-end strategic investments

#### **United States Steel Corporation**

<sup>1</sup> Strategic capex includes Gary pig iron machine, Big River 2 (BR2), BRS non-grain oriented (NGO) electrical steel line, BRS coating line, and Keetac DR-grade pellet upgrades.

### Safely navigating current headwinds **Business update**



	NA Flat-rolled	U. S. Steel Europe	Tubular
Market Conditions	Demand soft; cautious buying continues Steel prices stabilizing above historical norms	Prolonged effects of Ukraine war pressuring steel prices / demand Raw materials costs remain elevated; energy costs surging	Higher seamless OCTG prices contributing to EBITDA performance
Management Actions	Adjusted integrated steelmaking footprint Leveraging diverse end-market exposure	Pulled ahead a planned 60-day outage on BF#2 to better align supply with demand Conducted voluntary workforce reduction	Running at higher utilization, based on customer specifications Invested in the downturn; EAF providing rounds substrate creating cost
USS United Sta	tes Steel Corporation		advantage; \$100 million annual savings 9

### Returning capital to stockholders Balanced capital allocation approach



PRIORITIES	CONSIDERATIONS	OBJECTIVES	STATUS
1 Balance sheet strength	Through-cycle adjusted debt to EBITDA range	3.0x – 3.5x range	✓ On-track
2 Announced Best for All investments	Cash to NTM <sup>1</sup> capex and cash of no less than \$1.5B	1:1 ≥ \$1.5B cash	On-track
3 Capability capex	Expands iron ore, mini mill or finishing competitive advantages	15%+ IRR & advances Best for All	✓ On-track
4 Direct returns	Maintain quarterly dividend Return excess cash w/ buybacks	\$0.05/share measured & opportunistic SBB	Executing on current \$500M buyback authorization
United States St			

Advancing towards our Best for All future 3Q 2022 results



\$848M

Adjusted EBITDA \$1.95

Adjusted EPS \$599M

Free cash flow

Supporting 16% enterprise EBITDA

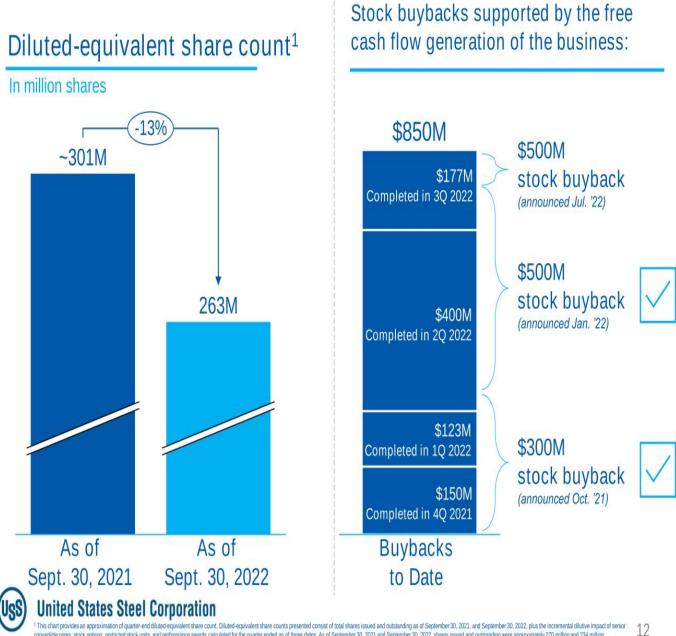
Top end of our guidance range

Contributing to record cash and record liquidity



#### Balanced capital allocation approach Creating value today with stock buybacks





<sup>1</sup> This chart provides an approximation of quarter-end diluted-equivalent share count. Diluted-equivalent share counts presented consist of total shares issued and outstanding as of September 30, 2021, and September 30, 2022, plus the incremental dilutive impact of senior convertible notes, stock options, restricted stock units, and performance awards calculated for the quarter ended as of those dates. As of September 30, 2022 and September 30, 2022, stares issued and outstanding were approximately 270 million and 234 million, respectively. For comparative purposes, the incremental dilutive shares for the quarter ended September 30, 2021 and September 30, 2022, incremental dilutive shares in this chart are 31 million and 29 million, respectively. For comparative purposes, the incremental dilutive shares for the quarter ended September 30, 2021 and September 30, 2022 and September 30, 2021 and September 30, 2021 and September 30, 2021 and September 30, 2021 mare shares in this chart are 31 million and 29 million, respectively. For comparative purposes, the incremental dilutive shares for the quarter ended September 30, 2021 was calculated in accordance with FASB Accounting Standard Update 2020-06, which was adopted by the Company on January 1, 2022.

### Advancing towards our Best for All future Investing in competitive advantages



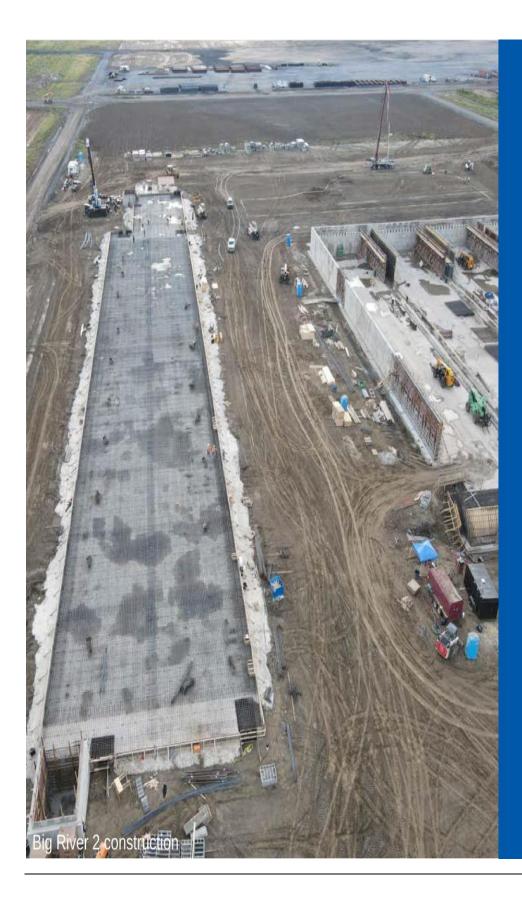
#### Expected strategic CAPEX:

	\$320M	\$1,110M	\$1,710M	\$800M
	2021	2022E	2023E	2024E
Low-cost iron ore		~\$75M	~\$125M	~\$10M
Mini mill steelmaking	~\$250M	~\$650M	~\$1,350M	~\$750M
Best-in-class finishing	~\$70M	~\$385M	~\$235M	~\$40M
		expected to be expected to be		
USS United States Steel Corpo	oration			10

### Advancing towards our Best for All future









# Q&A



## Closing Remarks



### Reconciliation of segment EBITDA



Flat-rolled (\$ millions)	<u>3Q 2022</u>
Segment (loss) earnings before interest and income taxes	\$505
Depreciation	126
Flat-rolled Segment EBITDA	\$631
Mini Mill (\$ millions)	<u>3Q 2022</u>
Segment (loss) earnings before interest and income taxes	\$1
Depreciation	39
Mini Mill Segment EBITDA	\$40
U. S. Steel Europe (\$ millions)	<u>3Q 2022</u>
Segment (loss) earnings before interest and income taxes	(\$32)
Depreciation	22
U. S. Steel Europe Segment EBITDA	(\$12)
Tubular (\$ millions)	<u>3Q 2022</u>
Segment (loss) earnings before interest and income taxes	\$155
Depreciation	12
Tubular Segment EBITDA	\$167
Other (\$ millions)	<u>3Q 2022</u>
Segment (loss) earnings before interest and income taxes	\$21
Depreciation	1
Other Segment EBITDA	\$22

**United States Steel Corporation** 

(USS)

### Reconciliation of adjusted EBITDA



(\$ millions)	<u>3Q 2022</u>
Reported net earnings attributable to U. S. Steel	\$490
Income tax provision (benefit)	154
Net interest and other financial costs	(30)
Reported earnings before interest and income taxes	\$614
Depreciation, depletion and amortization expense	198
EBITDA	\$812
Restructuring and other charges	23
Other charges, net	13
Adjusted EBITDA	\$848



### Reconciliation of free cash flow

