### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): January 28, 2022

#### **United States Steel Corporation**

(Exact Name of Registrant as Specified in Charter)

<u>Delaware</u> (State or Other Jurisdiction of Incorporation) 1-16811 (Commission File Number) 25-1897152 (I.R.S. Employer Identification No.)

600 Grant Street.
Pittsburgh, PA 15219-2800
(Address of Principal Executive Offices, and Zip Code)

(412) 433-1121 Registrant's Telephone Number, Including Area Code

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

written communication pursuant to Rule 423 under the Securities Act (1/ CFR 230.42		Written communication	pursuant to Rule 425 under the Securities Act (	(17 CFR 230.425
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- □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- □ Pre-commencement communication pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- $\label{eq:pre-communication} \square \qquad \text{Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))}$

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	X	New York Stock Exchange
Common Stock	X	Chicago Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 7.01. Regulation FD Disclosure

On January 28, 2022, United States Steel Corporation (the "Corporation") posted to its website a presentation related to the Corporation's financial results for the fourth quarter and full-year 2021. The presentation will be used in connection with the conference call the Corporation will hold on January 28, 2021 at 8:30 am Eastern time.

In accordance with General Instruction B.2 of Form 8-K, the information contained in this Item 7.01 and the presentation are being furnished under Item 7.01 of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information and exhibits be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. The presentation is furnished with this current report on Form 8-K as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits

The press release referenced in Item 7.01 is furnished with this current report on Form 8-K as Exhibit 99.1.

(d) Exhibits:

Exhibit No. Description

99.1 Fourth Quarter and Full-Year 2021 Earnings Call Slides.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### UNITED STATES STEEL CORPORATION

By /s/ Manpreet S. Grewal

Manpreet S. Grewal

Vice President, Controller & Chief Accounting Officer

Dated: January 28, 2022



# Fourth Quarter & Full Year 2021

## **Earnings Call**

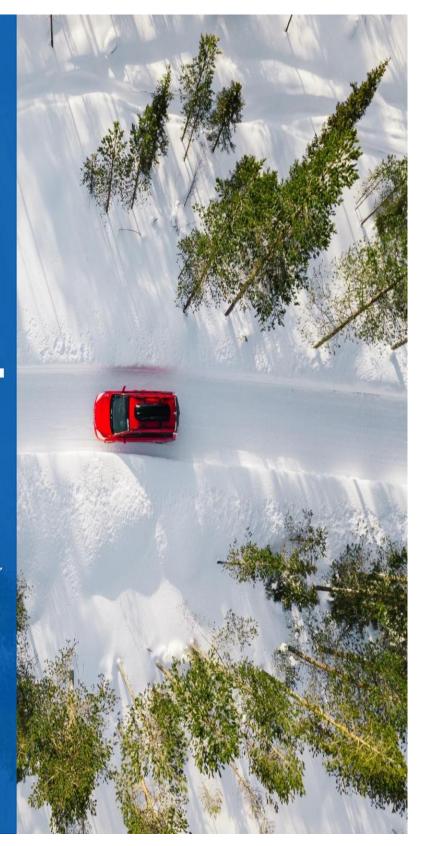
David Burritt
President and Chief Executive Officer

Christie Breves
Senior Vice President and Chief Financial Officer

Rich Fruehauf Senior Vice President, Chief Strategy and Sustainability Officer

Kevin Lewis
Vice President, Investor Relations and
Corporate FP&A

January 28, 2022



## Forward-looking statements



These slides are being provided to assist readers in understanding the results of operations, financial condition and cash flows of United States Steel Corporation as of and for the fourth quarter and full year of 2021. Financial results as of and for the periods ended December 31, 2021 provided herein are preliminary unaudited results based on current information available to management. They should be read in conjunction with the consolidated financial statements and Notes to the Consolidated Financial Statements contained in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q filed with the Securities and Exchange Commission.

This presentation contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "forecast," "aim," "should," "will," "may," and similar expressions or by using future dates in connection with any discussion of, among other things, financial performance, the construction or operation of new and existing facilities, the timing, size and form of stock repurchase transactions, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings, potential capital and operational cash improvements, changes in global supply and demand conditions and prices for our products, international trade duties and other aspects of international trade policy, the integration of Big River Steel in our existing business, business strategies related to the combined business and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only the Company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management believes that these forward-looking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual report on Form 10-K for the year ended December 31, 2020 and those described from time to time in our future reports filed with the Securities and Exchange Commission.

References to "we," "us," "our," the "Company," and "U. S. Steel," refer to United States Steel Corporation and its consolidated subsidiaries, references to "Big River Steel" refer to Big River Steel Holdings LLC and its direct and indirect subsidiaries unless otherwise indicated by the context, and "Transtar" refers to Transtar LLC and its direct and indirect subsidiaries unless otherwise indicated by the context.



## Explanation of use of non-GAAP measures



We present adjusted net earnings (loss), adjusted net earnings (loss) per diluted share, earnings (loss) before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance.

We believe that EBITDA, considered along with net earnings (loss), is a relevant indicator of trends relating to our operating performance and provides management and investors with additional information for comparison of our operating results to the operating results of other companies.

Adjusted net earnings (loss) and adjusted net earnings (loss) per diluted share are non-GAAP measures that exclude the effects of items that include: debt extinguishment, restructuring and other charges, asset impairment charges, Big River Steel - acquisition-related items, (gains) losses on assets sold & previously held investments, gain on sale of Transtar, net reversal of tax valuation allowance, pension de-risking, environmental remediation charge and other items (Adjustment Items). Adjusted EBITDA is also a non-GAAP measure that excludes the effects of certain Adjustment Items. We present adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations by excluding the effects of events that can obscure underlying trends. U. S. Steel's management considers adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA as alternative measures of operating performance and not alternative measures of the Company's liquidity.

U. S. Steel's management considers adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA provides insight into management's view and assessment of the Company's ongoing operating performance because management does not consider the adjusting items when evaluating the Company's financial performance. Adjusted net earnings (loss), adjusted net earnings (loss) per diluted share or other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly titled measures used by other companies. A condensed consolidated statement of operations (unaudited), condensed consolidated cash flow statement (unaudited), condensed consolidated balance sheet (unaudited) and preliminary supplemental statistics (unaudited) for U. S. Steel are attached.



## Advancing towards our Best for All<sup>SM</sup> future











CURRENT LANDSCAPE

**CHALLENGES** 

SOLUTION

PATH FORWARD

Record performance in 2021 and bullish for 2022 Transitioning to a less capital and carbon intensive business model while becoming the best steel competitor

- ✓ Balanced capital allocation strategy
- Delivering on Best for All
- ✓ Mini Mill #2
- ✓ NGO electrical steel line at Big River Steel
- ✓ Coating line at Big River Steel



# Advancing towards our Best for All future 2021 successes creating 2022 opportunities





Delivered record performance for our stakeholders in 2021



Confident in 2022 and well positioned to execute our Best for All strategy



Returning excess capital to stockholders



## Advancing towards our Best for All future Delivered for our stakeholders in 2021



2021
A Year of Records









More details on the

## Advancing towards our Best for All future Record financial performance in 2021



~\$5.6B

~\$3.2B

0.7x

2021 Adj. EBITDA 2021 **FCF** 

2021 Leverage<sup>1</sup>

Record 28% adjusted **EBITDA** margin reflects the improved quality of our earnings

Meaningful incremental free cash flow expected in 2022

Strong balance sheet and record cash



**United States Steel Corporation**<sup>1</sup> (Funded debt + operating leases + unfunded pension & OPEB) / 2021 EBITDA. Note, our pension and OPEB are overfunded.

## Advancing towards our Best for All future Record financial performance in 2021



2021 EBITDA	performance:
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4Q 2021 EBITDA performance:

NAFR

~\$3.1B

25%

**EBITDA** margin

~\$1.0B

30%

**EBITDA** margin

Mini Mill

~\$1.4B

39%

EBITDA margin

\$407M

41%

**EBITDA** margin

USSE

~\$1.1B

25%

EBITDA margin

\$293M

26%

**EBITDA** margin

Tubular

\$48M

6%
EBITDA margin

\$42M

16% EBITDA margin



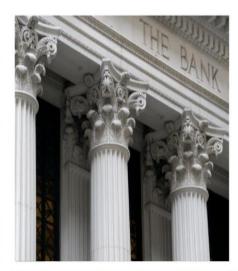
**United States Steel Corporation** 

## Advancing towards our Best for All future 2022 outlook









Structural demand factors intact

Enhanced Customer Partnerships

Transformed Balance Sheet

Accelerating order activity from higher fixed price OEM contracts

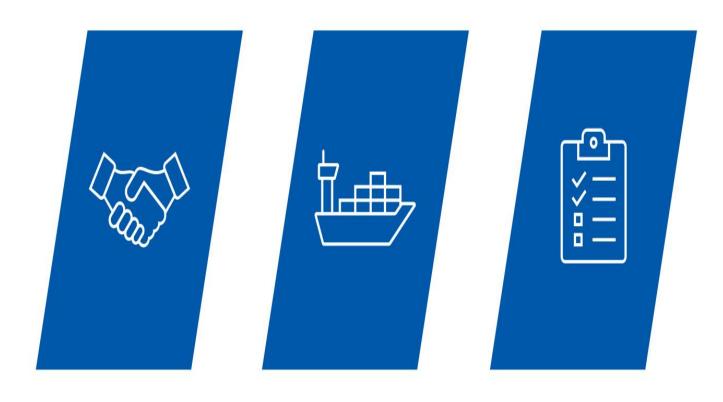
Partnering with customers to develop unique solutions

Creating the foundation for a balanced capital allocation approach



# Advancing towards our Best for All future 1Q 2022 outlook





Renewed annual fixedprice contracts reflected in Flat-rolled segments higher realized selling price Seasonal iron ore mining impacts

Seasonal impacts to spot-oriented industries



# Advancing towards our Best for All future Disciplined approach to capital allocation



### **PRIORITIES**

### **CONSIDERATIONS**

### **OBJECTIVES**

Balance sheet strength

Through-cycle adjusted debt to EBITDA range

3.0x - 3.5x range

Announced
Best for All
investments

Cash to next twelve-month (NTM) capex and cash of no less than \$1.5B

1:1 ≥ \$1.5B cash

Capability capex

Expands iron ore, mini mill or best-in-class finishing competitive advantages

15%+ IRR & advances Best for All

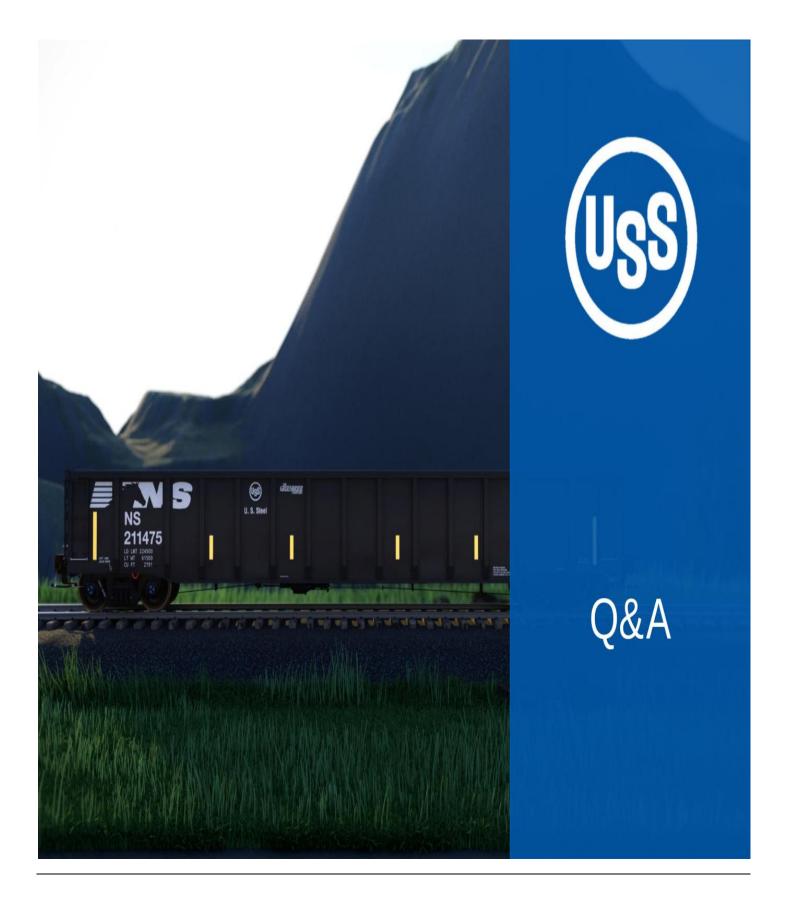
4 Direct returns

Maintain quarterly dividend
Return excess cash w/ stock buyback (SBB)

\$0.05/share measured & opportunistic SBB



**United States Steel Corporation** 







Closing Remarks

## Reconciliation of 2021 leverage



Adjusted Debt (\$ millions)	<u>YE 2021</u>
Short-term debt and current maturities of long-term debt	\$28
Long-term debt, less unamortized discount and debt issuance costs	3,863
Operating leases	194
Unfunded pension / OPEB	0
Total Adjusted Debt	\$4,085
Divided by: LTM EBITDA <sup>1</sup>	5,592
Leverage	0.7

## Reconciliation of segment EBITDA



Flat-rolled (\$ millions)	3Q 2021	4Q 2021	FY 2020	FY 2021
Segment (loss) earnings before interest and income taxes	\$1,015	\$890	(\$596)	\$2,630
Depreciation	120	127	496	491
Flat-rolled Segment EBITDA	\$1,135	\$1,017	(\$100)	\$3,121
Mini Mill (\$ millions)	<u>3Q 2021</u>	4Q 2021	FY 2020	FY 2021
Segment (loss) earnings before interest and income taxes	\$424	\$366	-	\$1,206
Depreciation	40	41	-	151
Mini Mill Segment EBITDA	\$464	\$407	1	\$1,357
U. S. Steel Europe (\$ millions)	3Q 2021	4Q 2021	FY 2020	FY 2021
Segment (loss) earnings before interest and income taxes	\$394	\$269	\$9	\$975
Depreciation	24	24	97	98
U. S. Steel Europe Segment EBITDA	\$418	\$293	\$106	\$1,073
Tubular (\$ millions)	3Q 2021	4Q 2021	FY 2020	FY 2021
Segment (loss) earnings before interest and income taxes	\$0	\$30	(\$179)	\$1
Depreciation	12	12	39	47
Tubular Segment EBITDA	\$12	\$42	(\$140)	\$48
Other (\$ millions)	3Q 2021	4Q 2021	FY 2020	FY 2021
Segment (loss) earnings before interest and income taxes	(\$2)	(\$31)	(\$6)	(\$11)
Depreciation	0	0	3	4
Other Segment EBITDA	(\$2)	(\$31)	(\$3)	(\$7)



**United States Steel Corporation** 

## Reconciliation of adjusted EBITDA



(\$ millions)	<u>3Q 2021</u>	4Q 2021	FY 2020	FY 2021
Reported net (loss) earnings attributable to U. S. Steel	\$2,002	\$1,069	(\$1,165)	\$4,174
Income tax provision (benefit)	260	(54)	(142)	170
Net interest and other financial costs	80	130	232	602
Reported (loss) earnings before interest and income taxes	\$2,342	\$1,145	(\$1,075)	\$4,946
Depreciation, depletion and amortization expense	196	204	643	791
EBITDA	\$2,538	\$1,349	(\$432)	\$5,737
Asset impairment charges	-	245	287	273
Restructuring and other charges	-	91	138	128
Big River Steel – acquisition-related items	(12)	(1)	3	35
(Gains)/losses on assets sold & previously held investments	7	1	(170)	(118)
Gain on sale of Transtar	(506)	-	-	(506)
Environmental remediation charge	-	43	-	43
Other	_	-	12	_
Adjusted EBITDA	\$2,027	\$1,728	(\$162)	\$5,592



