## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 29, 2020

# **United States Steel Corporation** (Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation)

1-16811 (Commission File Number)

25-1897152 (I.R.S. Employer **Identification No.)** 

<u>600 Grant Street,</u> Pittsburgh, PA 15219-2800

(Address of Principal Executive Offices, and Zip Code)

(412) 433-1121 Registrant's Telephone Number, Including Area Code

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communication pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	Х	New York Stock Exchange
Common Stock	Х	Chicago Stock Exchange

# Item 2.02. Results of Operations and Financial Condition

On October 29, 2020, United States Steel Corporation (the "Corporation") issued a press release announcing its financial results for third quarter 2020. The full text of the press release, together with related unaudited financial information and statistics, is furnished herewith as Exhibit 99.1.

## Item 9.01. Financial Statements and Exhibits

(d) Exhibits

<u>99.1</u> Press release dated October 29, 2020, titled "United States Steel Corporation Reports Third Quarter 2020 Results" together wi unaudited financial information and statistics.	th related
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104 Cover page interactive data file (embedded within the inline XBRL document exhibit 101).

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED STATES STEEL CORPORATION

By /s/ Manpreet S. Grewal Manpreet S. Grewal Vice President & Controller

Dated: October 29, 2020





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FOR IMMEDIATE RELEASE:

# UNITED STATES STEEL CORPORATION REPORTS THIRD QUARTER 2020 RESULTS

- Net loss of \$234 million, or \$1.06 per diluted share
- Adjusted net loss of \$268 million, or \$1.21 per diluted share
- Adjusted EBITDA of \$(49) million
- Liquidity of \$2.864 billion, including cash of \$1.696 billion

PITTSBURGH, October 29, 2020 – United States Steel Corporation (NYSE: X) reported third quarter 2020 net loss of \$234 million, or \$1.06 per diluted share. Adjusted net loss was \$268 million, or \$1.21 per diluted share. This compares to third quarter 2019 net loss of \$84 million, or \$0.49 per diluted share. Adjusted net loss for third quarter 2019 was \$35 million, or \$0.21 per diluted share.

	Three Months Ended					Nine Months		
		Septer	nber	30,		Septem	ber 30,	
(Dollars in millions, except per share amounts)		2020 2019				2020	2019	
Net Sales	\$	2,340	\$	3,069	\$	7,179	\$ 10,113	
Segment (loss) earnings before interest and income taxes								
Flat-Rolled	\$	(159)	\$	46	\$	(523)	\$ 275	
U. S. Steel Europe		13		(46)		(27)	(27)	
Tubular		(52)		(25)		(147)	(21)	
Other Businesses		(13)		8		(33)	26	
Total segment (loss) earnings before interest and income taxes	\$	(211)	\$	(17)	\$	(730)	\$ 253	
Other items not allocated to segments		—		(63)		(388)	(107)	
(Loss) earnings before interest and income taxes	\$	(211)	\$	(80)	\$	(1,118)	\$ 146	
Net interest and other financial costs		47		48		144	151	
Income tax (benefit) provision		(24)		(44)		(48)	(43)	
Net (loss) earnings	\$	(234)	\$	(84)	\$	(1,214)	\$ 38	
(Loss) earnings per diluted share	\$	(1.06)	\$	(0.49)	\$	(6.43)	\$ 0.22	
Adjusted net (loss) earnings <sup>(a)</sup>	\$	(268)		(35)	\$	(860)	124	
Adjusted net (loss) earnings per diluted share <sup>(a)</sup>	\$	(1.21)	\$	(0.21)	\$	(4.56)	\$ 0.71	
Adjusted (loss) earnings before interest, income taxes, depreciation and amortization (EBITDA) <sup>(a)</sup>	\$	(49)		144	\$	(249)	707	

#### Earnings Highlights

<sup>(a)</sup> Please refer to the non-GAAP Financial Measures section of this document for the reconciliation of these amounts.

"In the third quarter, the U. S. Steel team continued to execute with an unwavering commitment to safety as the market recovery took hold," said U. S. Steel President and Chief Executive Officer David B. Burritt. "Our third quarter results exceeded our guidance and demonstrated the power of the actions we have taken since the onset of COVID-19 with dramatically improved results in our Flat-rolled segment, positive EBITDA in U. S. Steel Europe, and cash from operations of \$213 million. We expect to generate positive adjusted EBITDA in the fourth quarter with excitement about our 'Best of Both' future."

Commenting on the Company's world competitive, "Best of Both" strategy, Burritt said, "I am pleased with the significant progress we have made executing our 'Best of Both' strategy so far this year. At the heart of our strategy is the customer, and this month we are celebrating the successful start-up of our electric arc furnace at Fairfield and the one-year anniversary of our investment in Big River Steel. Both of these investments expand our sustainable steel offerings for our customers. It has only been a year and we are confident and enthusiastic that the strategic rationale of our partnership with Big River Steel is being validated. Our teams of leading steel technologists are already proving that sustainable, high-end steel grades previously thought to be impossible for mini mills to produce can indeed be made at Big River with U. S. Steel R&D and know-how." The Company will conduct a conference call on third quarter 2020 earnings on Friday, October 30, at 8:30 a.m. Eastern Daylight. To listen to the webcast of the conference call, and to access the company's slide presentation, visit the U. S. Steel website, www.ussteel.com, and click on the "Investors" section. Replays of the conference call will be available on the website after 10:30 a.m. on October 30.

#### UNITED STATES STEEL CORPORATION PRELIMINARY SUPPLEMENTAL STATISTICS (Unaudited)

		Three Mo	nths E	Nine Months Ended				
		September 30,				Septen	nber 3	0,
	2020			2019	2020			2019
OPERATING STATISTICS								
Average realized price: (\$/net ton unless otherwise noted) (a)								
Flat-Rolled		712		732		714		771
U. S. Steel Europe		608		656		616		660
U. S. Steel Europe (€/net ton)		520		590		548		587
Tubular		1,230		1,417		1,271		1,501
Steel shipments (thousands of net tons): (a)								
Flat-Rolled		2,155		2,654		6,454		8,183
U. S. Steel Europe		790		765	2,201			2,833
Tubular		71		174		390		576
Total Steel Shipments		3,016		3,593		9,045		11,592
Intersegment steel (unless otherwise noted) shipments (thousands of net tons):								
Flat-Rolled to Tubular		-		79		101		212
Flat-Rolled to U. S. Steel Europe (iron ore pellets and fines)		687		235		912		424
Raw steel production (thousands of net tons):								
Flat-Rolled		2,207	2,783		,			8,842
U. S. Steel Europe		873	823		23 2,400		3,13	
Raw steel capability utilization: <sup>(b)</sup>								
Flat-Rolled		52 %		65 %		53 %		70 %
U. S. Steel Europe		69 %		65 %	65 % 6			84 %
CAPITAL EXPENDITURES (dollars in millions)								
Flat-Rolled	\$	81	\$	263	\$	391	\$	764
U. S. Steel Europe		16		36		64		111
Tubular		39		49		133		97
Other Businesses		—		2		3		6
Total	\$	136	\$	350	\$	591	\$	978

(a) Excludes intersegment shipments.
(b) Based on annual raw steel production capability of 17.0 million net tons for Flat-Rolled and 5.0 million net tons for U. S. Steel Europe.

# UNITED STATES STEEL CORPORATION

CONDENSED STATEMENT OF OPERATIONS (U	Jnaudited)
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	Th	ree Months	Ende		Nine Mon	ths E	Inded	
		Septen			September 30,			
(Dollars in millions, except per share amounts)	2020		2019		2020			2019
NET SALES	\$	2,340	\$	3,069	\$	7,179	\$	10,113
OPERATING EXPENSES (INCOME):								
Cost of sales (excludes items shown below)		2,295		2,902		7,174		9,301
Selling, general and administrative expenses		65		63		199		223
Depreciation, depletion and amortization		162		161		481		454
Loss (earnings) from investees		31		(31)		78		(68)
Asset impairment charges		—		_		263		_
Gain on equity investee transactions		_		_		(31)		_
Restructuring and other charges		—		54		130		54
Net (gain) loss on sale of assets		(2)		(1)		(2)		3
Other losses, net				1		5		
Total operating expenses		2,551	_	3,149	_	8,297	_	9,967
(LOSS) EARNINGS BEFORE INTEREST AND INCOME TAXES		(211)		(80)		(1,118)		146
Net interest and other financial costs		47		48		144		151
(LOSS) EARNINGS BEFORE INCOME TAXES		(258)		(128)		(1,262)		(5)
Income tax (benefit) provision		(24)		(44)		(48)		(43)
Net (loss) earnings		(234)		(84)		(1,214)		38
Less: Net earnings (loss) attributable to noncontrolling interests		_		_		_		
NET (LOSS) EARNINGS ATTRIBUTABLE TO UNITED STATES STEEL CORPORATION	\$	(234)	\$	(84)	\$	(1,214)	\$	38
COMMON STOCK DATA:								
Net (loss) earnings per share attributable to								
United States Steel Corporation stockholders:								
Basic	\$	(1.06)	\$	(0.49)	\$	(6.43)	\$	0.22
Diluted	\$	(1.06)	\$	(0.49)	\$	(6.43)	\$	0.22
Weighted average shares, in thousands	-	. ,		, <i>/</i> .		. ,		
Basic		220,402		170,801		188,766		171,882
Diluted		220,402		170,801		188,766		172,511
Dividends paid per common share	\$	0.01	\$	0.05	\$	0.03	\$	0.15

# UNITED STATES STEEL CORPORATION CONDENSED CASH FLOW STATEMENT (Unaudited)

`			nths Ended mber 30,		
(Dollars in millions)	2020		2019		
Cash (used in) provided by operating activities:					
Net (loss) earnings	\$ (1,214	l) \$	38		
Depreciation, depletion and amortization	48	1	454		
Asset impairment charges	26	3	_		
Gain on equity investee transactions	(3	)	_		
Restructuring and other charges	13	)	54		
Pensions and other postretirement benefits	(18	3)	76		
Deferred income taxes	(3)	6)	(38)		
Net (gain) loss on sale of assets	(2	2)	3		
Working capital changes	21	)	(120)		
Income taxes receivable/payable	1:	3	27		
Other operating activities	5	5	(98)		
Total	(14	9)	396		
Cash used in investing activities:					
Capital expenditures	(59		(978)		
Investment in Big River Steel	(39		(370)		
Proceeds from sale of assets		,, }	4		
Proceeds from sale of ownership interests in equity investees		, }	-		
Investments, net	(4				
Total	(58)	<u> </u>	(974)		
Cash provided by (used in) financing activities:					
Issuance of short-term debt, net of financing costs	24				
Revolving credit facilities - borrowings, net of financing costs	1,47		165		
Revolving credit facilities - repayments	(1,63				
Issuance of long-term debt, net of financing costs	1,04		—		
Net proceeds from public offering of common stock	41				
Repayment of long-term debt	(8		(4)		
Proceeds from Stelco Option Agreement	5	)			
Common stock repurchased		-	(88)		
Dividends paid	()		(26)		
Taxes paid for equity compensation plans	(`	-	(7)		
Total	1,574	<u> </u>	40		
Effect of exchange rate changes on cash	1	)	(6)		
Net Increase (decrease) in cash, cash equivalents and restricted cash	84	3	(544)		
Cash, cash equivalents and restricted cash at beginning of the year	93		1,040		
Cash, cash equivalents and restricted cash at end of the period	\$ 1,78	7 \$	496		

# UNITED STATES STEEL CORPORATION CONDENSED BALANCE SHEET (Unaudited)

(Dollars in millions)		tember 30, 2020	December 31, 2019		
Cash and cash equivalents	\$	1,696	\$	749	
Receivables, net		1,099		1,177	
Inventories		1,398		1,785	
Other current assets		51		102	
Total current assets		4,244		3,813	
Operating lease assets		225		230	
Property, plant and equipment, net		5,430		5,447	
Investments and long-term receivables, net		1,286		1,466	
Intangible assets, net		131		150	
Deferred income tax benefits		21		19	
Other noncurrent assets		394		483	
Total assets	\$	11,731	\$	11,608	
Accounts payable and other accrued liabilities		1,646		2,054	
Payroll and benefits payable		312		336	
Short-term debt and current maturities of long-term debt		262		14	
Other current liabilities		243		221	
Total current liabilities		2,463		2,625	
Noncurrent operating lease liabilities		174		177	
Long-term debt, less unamortized discount and debt issuance costs		4,628		3,627	
Employee benefits		543		532	
Other long-term liabilities		419		554	
United States Steel Corporation stockholders' equity		3,449		4,092	
Noncontrolling interests	. <u></u>	55		1	
Total liabilities and stockholders' equity	\$	11,731	\$	11,608	

# UNITED STATES STEEL CORPORATION NON-GAAP FINANCIAL MEASURES

# RECONCILIATION OF ADJUSTED NET (LOSS) EARNINGS

	Three Months Ended					Nine Months Ended			
		Septerr	nber	30,		er 30,			
Dollars in millions, except per share amounts) <sup>a)</sup>	2020 2019		2020		2019				
Reconciliation to adjusted net (loss) earnings attributable to United States Steel Corporation									
Net (loss) earnings attributable to United States Steel Corporation	\$	(234)	\$	(84)	\$	(1,214) \$	38		
Asset impairment charge		_		_		263	_		
Restructuring and other charges		—		42		123	42		
Gain on previously held investment in UPI		_		_		(25)	_		
Tubular Inventory Impairment		_		—		24	_		
December 24, 2018 Clairton coke making facility fire		—		7		(4)	44		
Big River Steel options mark to market		(34)		_		(40)	_		
FIN 48 Reserve		_		_		13	_		
Total adjustments		(34)		49		354	86		
Adjusted net (loss) earnings attributable to United States Steel Corporation	\$	(268)		(35)	\$	(860)	124		
Reconciliation to adjusted diluted net (loss) earnings per share									
Diluted net earnings per share	\$	(1.06)	\$	(0.49)	\$	(6.43) \$	0.22		
Asset impairment charge		_		_		1.39	_		
Restructuring and other charges		_		0.24		0.64	0.24		
Gain on previously held investment in UPI		_		_		(0.13)	_		
Tubular Inventory Impairment		_		_		0.13	_		
December 24, 2018 Clairton coke making facility fire		_		0.04		(0.02)	0.25		
Big River Steel options mark to market		(0.15)		_		(0.21)	_		
FIN 48 Reserve		_		_		0.07	_		
Total adjustments		(0.15)		0.28		1.87	0.4		
Adjusted diluted net (loss) earnings per share	\$	(1.21)	\$	(0.21)	\$	(4.56) \$	0.7		

(a) The adjustments included in this table for the three and nine months ended September 30, 2020 have been tax effected for our European operations and not tax effected for our U.S. operations due to the full valuation allowance on our domestic deferred tax assets. The adjustments included in this table for the three and nine months ended September 30, 2019 have been tax effected.

# UNITED STATES STEEL CORPORATION NON-GAAP FINANCIAL MEASURES

RECONCILIATION OF ADJUSTED EBITDA

(Dollars in millions)		ree Months I Septem	Nine Months I September					
		2020	2	2019		2020		2019
Reconciliation to Adjusted EBITDA								
Net (loss) earnings attributable to United States Steel Corporation	\$	(234)	\$	(84)	\$	(1,214)	\$	38
Income tax (benefit) provision		(24)		(44)		(48)		(43)
Net interest and other financial costs		47		48		144		151
Depreciation, depletion and amortization expense		162		161		481		454
EBITDA		(49)		81		(637)		600
Asset impairment charges		_		_		263		_
Restructuring and other charges		_		54		130		54
Gain on previously held investment in UPI		_		—		(25)		_
Tubular inventory impairment charge				_		24		_
December 24, 2018 Clairton coke making facility fire		_		9		(4)		53
Adjusted EBITDA	\$	(49)	\$	144	\$	(249)	\$	707

We present adjusted net (loss) earnings, adjusted net (loss) earnings per diluted share, (loss) earnings before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance. We believe that EBITDA and segment EBITDA, considered along with net (loss) earnings and segment (loss) earnings before interest and income taxes, are relevant indicators of trends relating to our operating performance and provide management and investors with additional information for comparison of our operating results to the operating results of other companies.

Adjusted net (loss) earnings and adjusted net (loss) earnings per diluted share are non-GAAP measures that exclude the effects of items such as the asset impairment charge, restructuring and other charges, the gain on previously held investment in UPI, the Tubular inventory impairment, the December 24, 2018 Clairton coke making facility fire, the Big River Steel options mark to market and the FIN 48 reserve that are not part of the Company's core operations (Adjustment Items). Adjusted EBITDA is also a non-GAAP measure that excludes the financial effects of the Adjustment Items. We present adjusted net (loss) earnings per diluted share and adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations, by excluding the Adjustment Items. U. S. Steel's management considers adjusted net (loss) earnings, adjusted EBITDA as alternative measures of operating performance and not alternative measures of the Company's liquidity. U. S. Steel's management considers adjusted EBITDA useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net (loss) earnings, adjusted net (loss) earnings per diluted share and adjusted EBITDA provides insight into management's view and assessment of the Company's ongoing operating performance, because management does not consider the Adjustment Items when evaluating the Company's financial performance. Adjusted net (loss) earnings, adjusted net (loss) earnings per diluted share on other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly titled measures used by other companies. A condensed consolidated statement of operations (unaudited), condensed consolidated cash flow statement (unaudited), condensed conso

#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This release contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forward-looking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "will," "may" and similar expressions or by using future dates in connection with any discussion of, among other things, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings, potential capital and operational cash improvements, U. S. Steel's future ability or plans to take ownership of the Big River Steel joint venture as a wholly owned subsidiary, and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only the Company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward looking statements. Management believes that these forwardlooking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2019, our Quarterly Reports on Form 10-Q and those described from time to time in our future reports filed with the Securities and Exchange Commission. References to "we," "us," "our," the "Company," and "U. S. Steel," refer to United States Steel Corporation and its consolidated subsidiaries.

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