UNITED STATES SECURITIES AND EXCHANGE COMMISSION **WASHINGTON, DC 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): April 30, 2020

United States Steel Corporation (Exact Name of Registrant as Specified in Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

<u>1-16811</u> (Commission File Number) 25-1897152

(I.R.S. Employer Identification No.)

600 Grant Street, Pittsburgh, PA 15219-2800 (Address of Principal Executive Offices, and Zip Code)

(412) 433-1121

Registrant's Telephone Number, Including Area Code

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communication pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	X	New York Stock Exchange
Common Stock	X	Chicago Stock Exchange

Item 7.01. Regulation FD Disclosure

On April 30, 2020, United States Steel Corporation (the "Corporation") posted to its website an earnings presentation related to the Corporation's financial results for the first quarter 2020.

In accordance with General Instruction B.2 of Form 8-K, the information contained in this Item 7.01 and the earnings presentation are being furnished under Item 7.01 of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information and exhibits be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. The earnings presentation is furnished with this current report on Form 8-K as Exhibit 99.1.

Item 8.01 Other Events.

On May 1, 2020, the Corporation will conduct a conference call to discuss its results for the first quarter 2020.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 First Quarter 2020 Earnings Presentation

104 Cover page interactive data file (embedded within the inline XBRL document exhibit 101).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNITED STATES STEEL CORPORATION

By /s/ Manpreet S. Grewal

Manpreet S. Grewal
Vice President & Controller

Dated: April 30, 2020

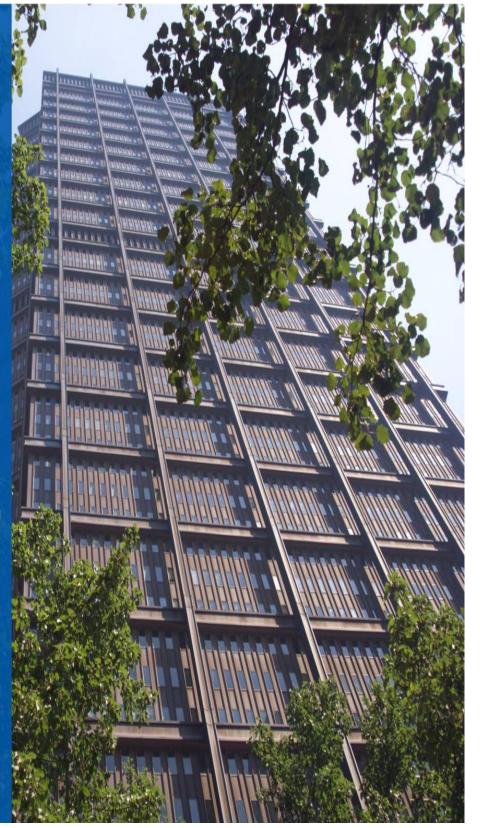


First Quarter 2020

Earnings Presentation

April 30, 2020

www.ussteel.com



Forward-looking Statements



These slides are being provided to assist readers in understanding the results of operations, financial condition and cash flows of United States Steel Corporation for the first quarter of 2020. They should be read in conjunction with the consolidated financial statements and Notes to Consolidated Financial Statements contained in our Annual Report on Form 10-K and Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission.

This presentation contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forwardlooking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "will," "may" and similar expressions or by using future dates in connection with any discussion of, among other things, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, anticipated cost savings, potential capital and operational cash improvements, U. S. Steel's future ability or plans to take ownership of the Big River Steel joint venture as a wholly owned subsidiary, and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forwardlooking. Forward-looking statements are not historical facts, but instead represent only the Company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward looking statements. Management believes that these forward-looking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to risks related to the satisfaction of the conditions of creating the joint venture with Stelco in the anticipated timeframe or at all and the possibility that the option will not be exercised by Stelco, possible production or operations interruptions related to the novel coronavirus (COVID-19) pandemic that could disrupt supply or delivery of, or demand for, the Company's products, as well as the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2019, our Quarterly Report on Form 10-Q for the guarter ended March 31, 2020, and those described from time to time in our future reports filed with the Securities and Exchange Commission.

References to "we," "us," "our," the "Company," and "U. S. Steel," refer to United States Steel Corporation and its consolidated subsidiaries.



Explanation of Use of Non-GAAP Measures



We present adjusted net earnings (loss), adjusted net earnings (loss) per diluted share, earnings (loss) before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance.

We believe that EBITDA and segment EBITDA, considered along with net earnings (loss) and segment earnings (loss) before interest and income taxes, are relevant indicators of trends relating to our operating performance and provide management and investors with additional information for comparison of our operating results to the operating results of other companies. Net debt is a non-GAAP measure calculated as total debt less cash and cash equivalents. We believe net debt is a useful measure in calculating enterprise value. Both EBITDA and net debt are used by analysts to refine and improve the accuracy of their financial models which utilize enterprise value.

We believe the cash conversion cycle is a useful measure in providing investors with information regarding our cash management performance and is a widely accepted measure of working capital management efficiency. The cash conversion cycle should not be considered in isolation or as an alternative to other GAAP metrics as an indicator of performance.

Adjusted net earnings (loss) and adjusted net earnings (loss) per diluted share are non-GAAP measures that exclude the effects of items such as asset impairments, restructuring and other charges, the December 24, 2018 Clairton coke making facility fire, the Big River Steel options mark to market, the impact of the tax valuation allowance, and significant gains (losses) on the sale or purchase of ownership interests in equity investees that are not part of the Company's core operations (Adjustment Items). Adjusted EBITDA is also a non-GAAP measure that excludes certain Adjustment Items. We present adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations, by excluding the adjustment items that can obscure underlying trends. U. S. Steel's management considers adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA as alternative measures of operating performance and not alternative measures of the Company's liquidity. U. S. Steel's management considers adjusted net earnings (loss), adjusted net earnings (loss), per diluted share and adjusted EBITDA useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA brovides insight into management's view and assessment of the Company's ongoing operating performance, because management does not consider the adjustment items when evaluating the Company's financial performance. Adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA should not be considered a substitute for net earnings (loss), earnings (loss) per diluted share or other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly ti





Comprehensive response to COVID-19





Protecting lives and livelihoods

Guided by our S.T.E.E.L. Principles



Prioritizing cash and liquidity

Sufficient balance sheet strength to navigate the current environment



"Best of both" strategy remains the future

Demonstrating flexibility to be prepared to invest in a recovery



Swift and meaningful actions

Short-term actions to ensure long-term strategy execution



Comprehensive response to COVID-19 protecting lives and livelihoods



Following and exceeding CDC¹ COVID-19 guidelines

Examples include:



Distributed additional cleaning supplies throughout plants



Regular cleaning frequency of high-traffic areas, surfaces and common areas



Installed additional wash stations and added hand sanitizer to entrances/exits



Limiting outside visitors to our facilities, restricting access for nonessential vendors, suppliers and contractors



Actively managing physical distancing while at work, including no meetings or gatherings of greater than 10 individuals



Issuing weekly communication, including preventive tips, and launched dedicated website for employees and their families



Comprehensive response to COVID-19 prioritizing cash and liquidity



Total Liquidity as of March 31, 2020



Cash (\$1,350M)

U.S. ABL (\$300M)

USSK Facilities (\$152M)

UPI ABL (\$13M)



\$1.4 billion secured debt capacity



\$800 million precautionary ABL draw¹



\$125 million
2020 capex forecast reduction¹



Actively marketing non-core assets



Comprehensive response to COVID-19 "best of both" strategy remains the future

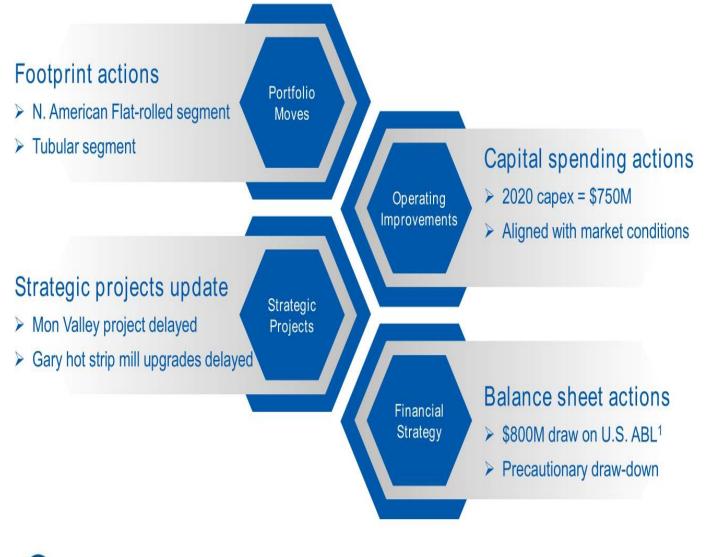




- Reshaped footprint
- Transformed balance sheet
- Executing technology and capability driven strategy
- Operating Improvements
 - Safety & Environmental
 - Move Down the Cost Curve
 - Win in Strategic Markets
 - Move Up the Talent Curve
 - Capital Spending
- 3 Strategic Projects
 - XG3™ AHSS
 - EAF at Tubular
 - Endless Casting and Rolling at Mon Valley
 - Gary Hot Strip Mill
 - Dynamo Line at USSK
 - Sustainability

Comprehensive response to COVID-19 swift and meaningful actions





Monetizing excess iron ore pellets



\$100M

Cash in 2020

\$500M

Incremental cash opportunity

\$2.4B

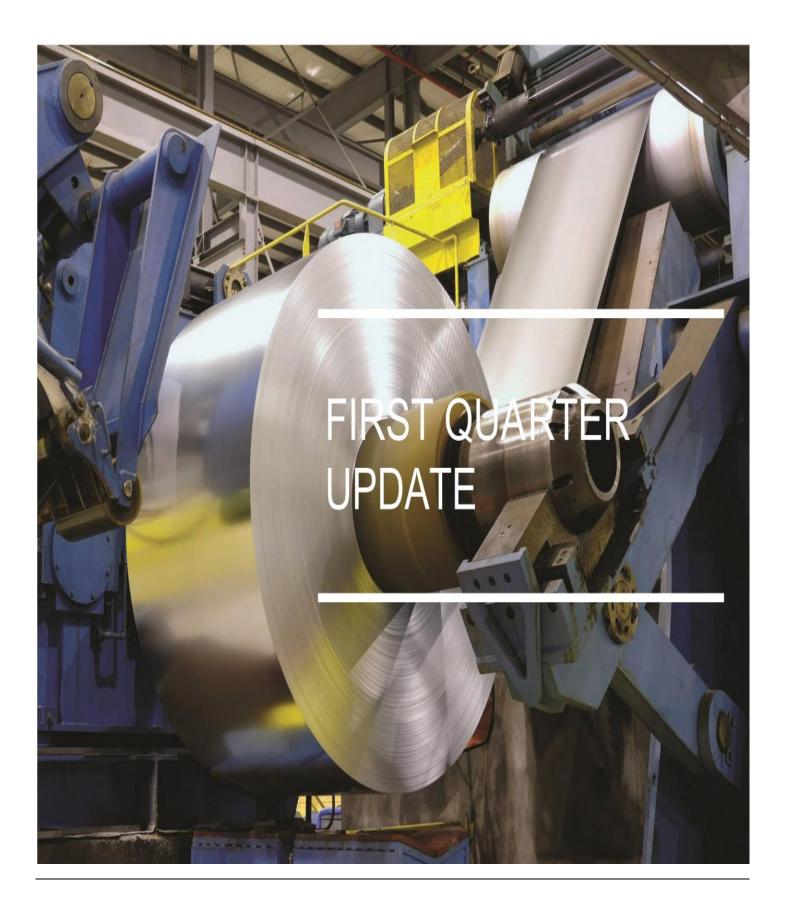
Implied value

Option for Stelco to purchase 25% stake in Minntac until January 31, 2027 Additional \$500 million received if option is exercised

Validates value of competitive advantage

Executing on our strategic objective to monetize iron ore assets to bolster liquidity and support strategy execution

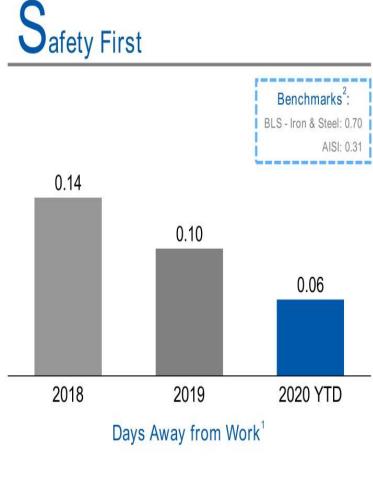




Record of strong safety performance guided by our S.T.E.E.L. Principles





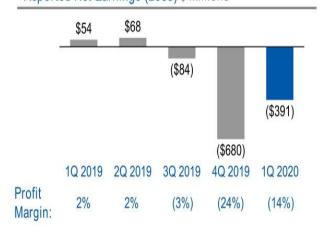




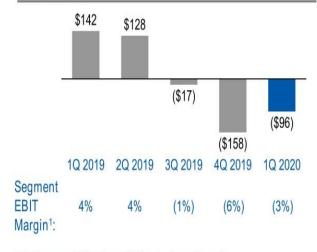
First quarter 2020 financial highlights



Reported Net Earnings (Loss) \$ Millions

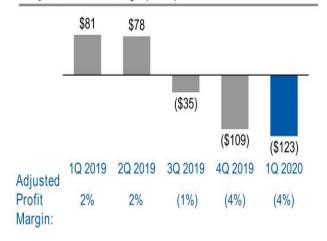


Segment EBIT¹ \$ Millions

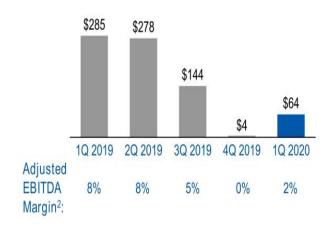


Note: For reconciliation of non-GAAP amounts see Appendix

Adjusted Net Earnings (Loss) \$ Millions



Adjusted EBITDA² \$ Millions





²Earnings before interest, income taxes, depreciation and amortization, and excluding adjustment items

Flat-rolled segment



Key Segment Statistics

					o income libraries
	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020
Shipments: in 000s, net tons	2,725	2,804	2,654	2,517	2,509
Production: in 000s, net tons	3,075	2,984	2,783	2,567	3,148
Average Selling Price \$ / net ton	\$798	\$779	\$732	\$699	\$711

Select End - Market Indicators¹

Automotive

March USA light vehicle sales were 11.37 million (SAAR²), a ten-year low. 2020 USMCA auto build forecast = 19% decline y-o-y.

Packaging

High demand for canned products is leading to higher consumption of tin products, expected for most of 2020.

Service Centers

Despite the COVID-19 impacted shipping in March, inventory at the end of March was 2.1 months on hand, down from 2.6 month at the beginning of the year.

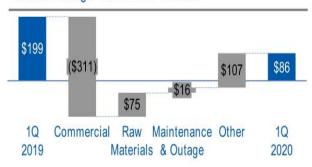
United States Steel Corporation ¹Source: Wards, MSCI

² SAAR = seasonally adjusted annual rate

Segment EBITDA \$ Millions



EBITDA Bridge 1Q 2019 vs. 1Q 2020



Commercial: The unfavorable impact is primarily the result of lower average realized prices.

Raw Materials: The favorable impact is primarily the result of lower costs for purchased scrap and better blast furnace fuel usage from improved reliability.

Maintenance & Outage: The favorable impact is primarily the result of fewer planned outages.

Other: The favorable impact is primarily the result of lower energy costs, as well as reduced SG&A costs.

U. S. Steel Europe segment



Key Segment Statistics

	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020
Shipments: in 000s, net tons	1,064	1,004	765	757	801
Production: in 000s, net tons	1,159	1,148	823	773	882
Average Selling Price \$ / net ton	\$670	\$652	\$656	\$622	\$611

Select End - Market Indicators¹

Automotive

EU car production expected to decline 14% y-o-y in 2020. The V4 region² is projected to decline 11% y-o-y in 2020.

Construction

In 2020, the construction sector is expected to decline by 1.9% y-o-y.

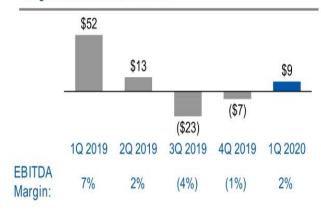
Appliance

The EU appliance sector is expected to decline by 11% y-oy to 3.2 million units.

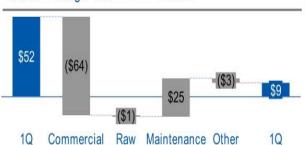
United States Steel Corporation ¹ Source: Eurofer, USSK Marketing, IHS, Eurometal

² Visegrad Group - Czech Republic, Hungary, Poland, and Slovakia

Segment EBITDA \$ Millions



EBITDA Bridge 1Q 2019 vs. 1Q 2020



Materials & Outage Commercial: The unfavorable impact is primarily the result of lower average realized prices and decreased volumes.

Raw Materials: The change is not material.

2019

Maintenance & Outage: The favorable impact is primarily the result of cost control measures and fewer planned outages.

Other: The unfavorable impact is primarily the result of an unfavorable change in the U.S. Dollar / Euro exchange rate.

2020

Tubular segment



Key Segment Statistics

1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020
207	195	174	193	187
\$1,549	\$1,524	\$1,417	\$1,298	\$1,283
	<u>2019</u> 207	2019 2019 207 195	2019 2019 2019 207 195 174	2019 2019 2019 2019 207 195 174 193

Select End - Market Indicators¹

Oil Prices

West Texas Intermediate Oil Price at ~\$15/barrel², down ~75% since the end of 2019.

Imports

During 1Q, import share of OCTG apparent market demand is projected to be approximately 33%.

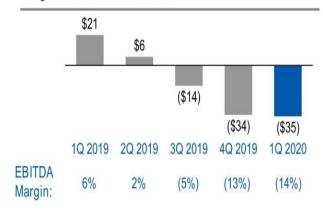
OCTG Inventory

Overall, OCTG supply chain inventory is between 4 and 4.5 months.

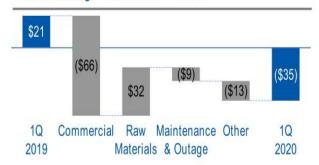
Uss United States Steel Corporation

¹ Source: Bloomberg, US Department of Commerce, Preston Publishing ² as of April 29, 2020

Segment EBITDA \$ Millions



EBITDA Bridge 1Q 2019 vs. 1Q 2020



Commercial: The unfavorable impact is primarily the result of lower average realized prices.

Raw Materials: The favorable impact is primarily the result of lower costs for steel substrate for hot rolled bands from our Flat-Rolled segment and rounds purchased from third-party suppliers.

Maintenance & Outage: The unfavorable impact is primarily the result of investment related costs.

Other: The unfavorable change is primarily the result of Tubular's expanded footprint, as well as inventory changes.

Cash and liquidity



Cash from Operations \$ Millions



Total Estimated Liquidity \$ Millions



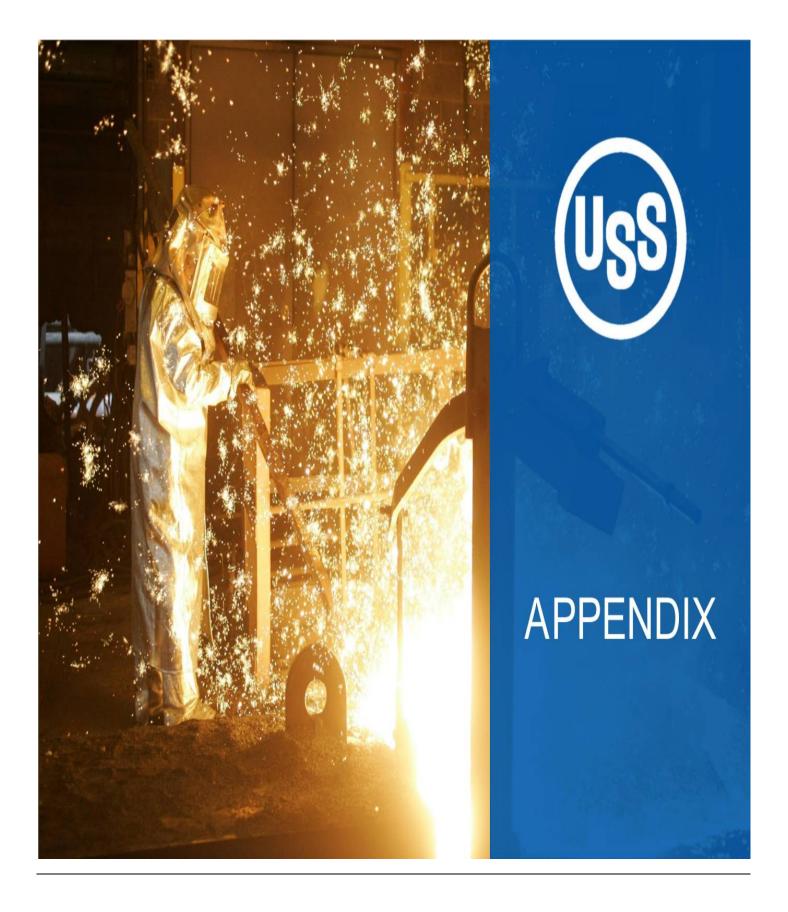
Cash and Cash Equivalents \$ Millions



Net Debt \$ Millions







Global operations update



Oper	ating Idled	ed Indefinitely Idled		Total Capacity ¹
pe	Iron ore pellets	Minntac	6.0	22.4
t-roll	Clairton cokemaking	Extended coking times	-	4.3
ר Flat	Gary	BF #4 BF #6 BF #8 BF #14	4.5	7.5
ricar	Granite City	BF 'A' BF 'B'	1.4	2.8
N. American Flat-rolled	Great Lakes ²		3.8	3.8
ż	Mon Valley	BF #1 BF #3	1.5	2.9
Europe	Kosice	BF #1 BF #2 BF #3	1.7	5.0
3r	Fairfield	seamless pipe	-	0.75
Tubular	Lorain ²		0.38	0.38
E	Lone Star		0.79	0.79



United States Steel Corporation

¹ Raw steel capacity, except at Minntac and Keetac (iron ore pellet capacity), Clairton (coke capacity), and Fairfield, Lorain, and Lone Star (pipe capacity)
² Great Lakes D4 blast furnace idled as of April 2020; blast furnace A1/B2 previously idled. All or most of Lorain Tubular Operations to be indefinitely idled.

Strategic projects status



Strategic Projects	Status Details
EAF at Tubular	On track to complete in the second half of 2020
Endless Casting and Rolling at Mon Valley	Project delayed for an indeterminate period of time
Gary Hot Strip Mill	Remaining upgrades delayed for an indeterminate period of time

Big River Steel remains our top strategic priority



Dynamo Line at USSK

Project delayed for an indeterminate

period of time

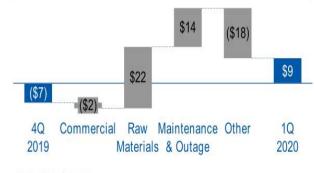
First quarter segment EBITDA bridges



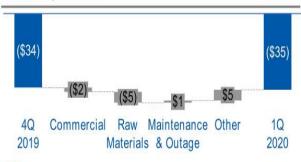
4Q 2019 vs 1Q 2020



U. S. Steel Europe \$ Millions



Tubular \$ Millions





Commercial: The unfavorable impact is primarily the result of an absence of third-party pellet shipments due to seasonality.

Raw Materials: The favorable impact is primarily the result of lower costs for coal and more efficient usage from better utilization rates.

Maintenance & Outage: The favorable impact is primarily the result of fewer outages.

Other: The favorable impact is primarily the result of lower energy costs.

Commercial: The unfavorable impact is primarily the result of lower average realized prices.

Raw Materials: The favorable impact is primarily the result of reduced cost for iron ore.

Maintenance & Outage: The favorable impact is primarily the result of cost control measures and fewer planned outages.

Other: The unfavorable impact is primarily the result of the absence of a CO2 tax refund and annual electricity cost compensation rebate.

Commercial: The unfavorable impact is primarily the result of lower average realized prices.

Raw Materials: The unfavorable impact is primarily the result of higher costs for steel substrate for rounds purchased from third-party suppliers.

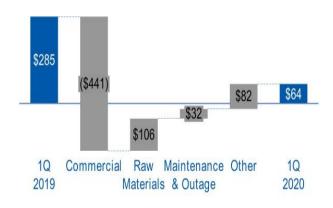
Maintenance & Outage: The change is not material.

Other: The favorable impact is primarily the result of reduced plant overhead.

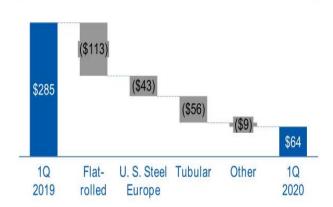
Total corporation adjusted EBITDA bridges



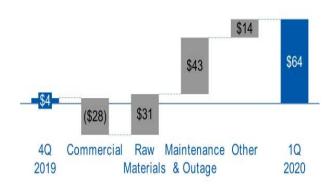
1Q 2019 vs 1Q 2020 \$ Millions



1Q 2019 vs 1Q 2020 \$ Millions



4Q 2019 vs. 1Q 2020 \$ Millions



4Q 2019 vs. 1Q 2020 \$ Millions





Reconciliation of segment EBITDA



Flat-rolled (\$millions)	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020
Segment earnings before interest and income taxes	\$95	\$134	\$46	(\$79)	(\$35)
Depreciation	104	110	121	121	121
Flat-rolled Segment EBITDA	\$199	\$244	\$167	\$42	\$86
U. S. Steel Europe (\$ millions)	1Q 2019	<u>2Q 2019</u>	3Q 2019	4Q 2019	1Q 2020
Segment earnings (loss) before interest and income taxes	\$29	(\$10)	(\$46)	(\$30)	(\$14)
Depreciation	23	23	23	23	23
U. S. Steel Europe Segment EBITDA	\$52	\$13	(\$23)	(\$7)	\$9
Tubular (\$ millions)	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020
Segment earnings (loss) before interest and income taxes	\$10	(\$6)	(\$25)	(\$46)	(\$48)
Depreciation	11	12	11	12	13
Tubular Segment EBITDA	\$21	\$6	(\$14)	(\$34)	(\$35)
Other Businesses (\$ millions)	1Q 2019	2Q 2019	3Q 2019	4Q 2019	1Q 2020
Segment earnings (loss) before interest and income taxes	\$8	\$10	\$8	(\$3)	\$1
Depreciation	5	5	6	6	3
Other Businesses Segment EBITDA	\$13	\$15	\$14	\$3	\$4



Reconciliation of net debt



(\$ millions) Short-term debt and current maturities of long-term debt \$50 \$3 \$65 \$14 \$9 Long-term debt, less unamortized discount and debt issuance costs 2,981 2,700 2,316 3,627 4,6 Total Debt \$3,031 \$2,703 \$2,381 \$3,641 \$4,7	Net Debt	\$1,516	\$1,150	\$1,381	\$2,892	\$3,30
(\$ millions) Short-term debt and current maturities of long-term \$50 \$3 \$65 \$14 \$9 debt Long-term debt, less unamortized discount and debt 2,981 2,700 2,316 3,627 4,6 issuance costs	Less: Cash and cash equivalents	1,515	1,553	1,000	749	1,35
(\$ millions) Short-term debt and current maturities of long-term \$50 \$3 \$65 \$14 \$9 debt Long-term debt, less unamortized discount and debt 2,981 2,700 2,316 3,627 4,6	Total Debt	\$3,031	\$2,703	\$2,381	\$3,641	\$4,7
(\$ millions) Short-term debt and current maturities of long-term \$50 \$3 \$65 \$14 \$9		2,981	2,700	2,316	3,627	4,610
		\$50	\$3	\$65	\$14	\$99
		<u>YE 2016</u>	<u>YE 2017</u>	YE 2018	<u>YE 2019</u>	1Q 20



Reconciliation of reported and adjusted net earnings



(\$ millions)	1Q 2019	<u>2Q 2019</u>	<u>3Q 2019</u>	4Q 2019	1Q 2020
Reported net earnings (loss) attributable to U. S. Steel	\$54	\$68	(\$84)	(\$680)	(\$391)
Tubular asset impairment charges		=	_	_	263
Gain on previously held investment in UPI	7	ē	ō	=	(25)
Restructuring and other charges	-	Ē	42	221	41
Big River Steel options mark to market	Ξ	Ξ	=	7	(11)
December 24, 2018 Clairton coke making facility fire	27	10	7	(3)	Ε.
Tax valuation allowance	Ξ		Ξ	346	Ξ
Adjusted net earnings (loss) attributable to U. S. Steel	\$81	\$78	(\$35)	(\$109)	(\$123)



Reconciliation of adjusted EBITDA



(\$ millions)	<u>1Q 2019</u>	2Q 2019	3Q 2019	4Q 2019	1Q 202
Reported net earnings (loss) attributable to U. S. Steel	\$54	\$68	(\$84)	(\$680)	(\$391)
Income tax provision (benefit)	8	(7)	(44)	233	(19)
Net interest and other financial costs	49	54	48	71	35
Reported earnings (loss) before interest and income taxes	\$111	\$115	(\$80)	(\$376)	(\$375
Depreciation, depletion and amortization expense	143	150	161	162	160
EBITDA	\$254	\$265	\$81	(\$214)	(\$215
Tubular asset impairment charges	=	-	_	=	263
December 24, 2018 Clairton coke making facility fire	31	13	9	(3)	-
Restructuring and other charges	ш	_	54	221	41
Gain on previously held investment in UPI	2	_	<u> </u>	<u></u>	(25)
Adjusted EBITDA	\$285	\$278	\$144	\$4	\$64



