#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): August 2, 2019

#### United States Steel Corporation (Exact Name of Registrant as Specified in Charter)

 <u>1-16811</u> (Commission File Number) <u>25-1897152</u> (I.R.S. Employer Identification No.)

600 Grant Street, Pittsburgh, PA 15219-2800 (Address of Principal Executive Offices, and Zip Code)

Address of Frincipal Executive Offices, and Zip Code

(412) 433-1121 Registrant's Telephone Number, Including Area Code

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(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communication pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communication pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communication pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered         |
|---------------------|-------------------|---|
| Common Stock        | Х                 | New York Stock Exchange<br>Chicago Stock Exchange |

#### Item 7.01. Regulation FD Disclosure.

On August 2, 2019, United States Steel Corporation (the "Corporation") posted to its website a presentation related to the Corporation's financial results for the second quarter 2019. The presentation will be used in connection with the conference call the Corporation will hold on August 2, 2019 at 8:30 am Eastern time.

In accordance with General Instruction B.2 of Form 8-K, the information contained in this Item 7.01 and the presentation are being furnished under Item 7.01 of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information and exhibits be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. The presentation is furnished with this current report on Form 8-K as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 Second Quarter Earnings Call Presentation

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### UNITED STATES STEEL CORPORATION

By /s/ Kimberly D. Fast

Kimberly D. Fast Acting Controller

Dated: August 2, 2019



## Second Quarter 2019

# Earnings Call

David Burritt President and Chief Executive Officer

Kevin Bradley Executive Vice President and Chief Financial Officer

Kevin Lewis General Manager, Investor Relations

> August 2, 2019 www.ussteel.com



## Forward-looking Statements



These slides are being provided to assist readers in understanding the results of operations, financial condition and cash flows of United States Steel Corporation for the second quarter and full year of 2019. They should be read in conjunction with the consolidated financial statements and Notes to Consolidated Financial Statements contained in our Annual Report on Form 10-K and Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission.

This presentation contains information that may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend the forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in those sections. Generally, we have identified such forwardlooking statements by using the words "believe," "expect," "intend," "estimate," "anticipate," "project," "target," "forecast," "aim," "should," "will" and similar expressions or by using future dates in connection with any discussion of, among other things, operating performance, trends, events or developments that we expect or anticipate will occur in the future, statements relating to volume changes, share of sales and earnings per share changes, and statements expressing general views about future operating results. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. Forward-looking statements are not historical facts, but instead represent only the Company's beliefs regarding future events, many of which, by their nature, are inherently uncertain and outside of the Company's control. It is possible that the Company's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Management believes that these forward-looking statements are reasonable as of the time made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to the risks and uncertainties described in "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2018 and those described from time to time in our future reports filed with the Securities and Exchange Commission.

References to "we," "us," "our," the "Company," and "U. S. Steel," refer to United States Steel Corporation and its consolidated subsidiaries.



## Explanation of Use of Non-GAAP Measures



We present adjusted net earnings (loss), adjusted net earnings (loss) per diluted share, earnings (loss) before interest, income taxes, depreciation and amortization (EBITDA) and adjusted EBITDA, which are non-GAAP measures, as additional measurements to enhance the understanding of our operating performance.

We believe that EBITDA and segment EBITDA, considered along with net earnings (loss) and segment earnings (loss) before interest and income taxes, are relevant indicators of trends relating to our operating performance and provide management and investors with additional information for comparison of our operating results to the operating results of other companies. Net debt is a non-GAAP measure calculated as total debt less cash and cash equivalents. We believe net debt is a useful measure in calculating enterprise value. Both EBITDA and net debt are used by analysts to refine and improve the accuracy of their financial models which utilize enterprise value.

We believe the cash conversion cycle is a useful measure in providing investors with information regarding our cash management performance and is a widely accepted measure of working capital management efficiency. The cash conversion cycle should not be considered in isolation or as an alternative to other GAAP metrics as an indicator of performance.

Adjusted net earnings (loss) and adjusted net earnings (loss) per diluted share are non-GAAP measures that exclude the effects of items such as the December 24, 2018 Clairton coke making facility fire, the United Steelworkers (USW) labor agreement signing bonus and related costs, gains (losses) on the sale of ownership interests in equity investees, significant temporary idling charges, restart and related costs associated with Granite City Works, debt extinguishment and other related costs and the reversal of our tax valuation allowance that are not part of the Company's core operations (Adjustment Items). Adjusted EBITDA is also a non-GAAP measure that excludes certain Adjustment Items. We present adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA to enhance the understanding of our ongoing operating performance and established trends affecting our core operations, by excluding the effects of events that can obscure underlying trends. U.S. Steel's management considers adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA as alternative measures of operating performance and not alternative measures of the Company's liquidity. U.S. Steel's management considers adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA useful to investors by facilitating a comparison of our operating performance to the operating performance of our competitors. Additionally, the presentation of adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA provides insight into management's view and assessment of the Company's ongoing operating performance, because management does not consider the adjusting items when evaluating the Company's financial performance. Adjusted net earnings (loss), adjusted net earnings (loss) per diluted share and adjusted EBITDA should not be considered a substitute for net earnings (loss), earnings (loss) per diluted share or other financial measures as computed in accordance with U.S. GAAP and is not necessarily comparable to similarly titled measures used by other companies.



# Today's Highlights



## Second Quarter 2019 Results

- 2Q adjusted EBITDA: \$278 million
- Flat-rolled: strong execution in the face of logistic challenges; temporarily idled blast furnace capacity to align with order book
- U. S. Steel Europe: market pressures continue
- Tubular: execution on #1 mill restart and EAF construction

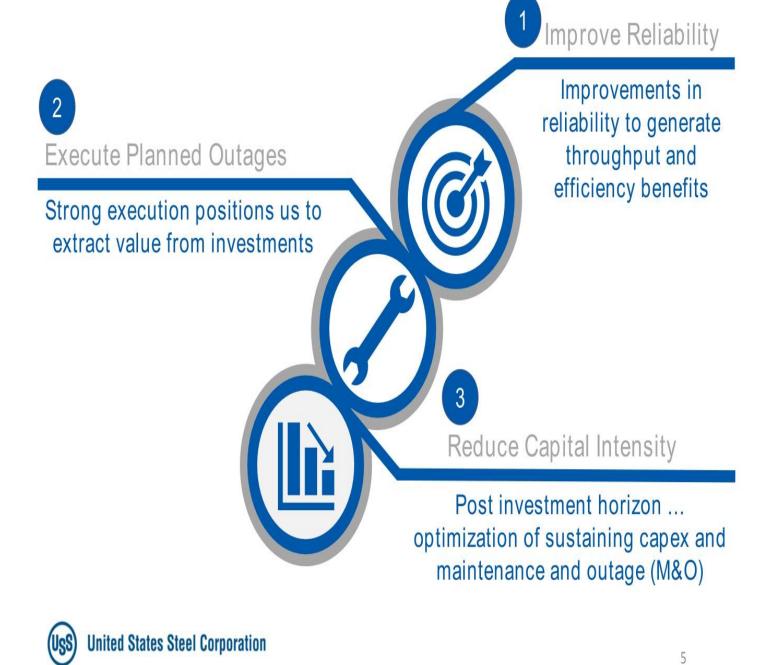
## **Execution Update**

- Completed important planned outages ... on time and on budget
- Advanced strategic projects ... on time and on budget with annual EBITDA benefits of nearly \$400M over the next 3-4 years
- Adding capability not capacity – with many options available to fund strategy execution



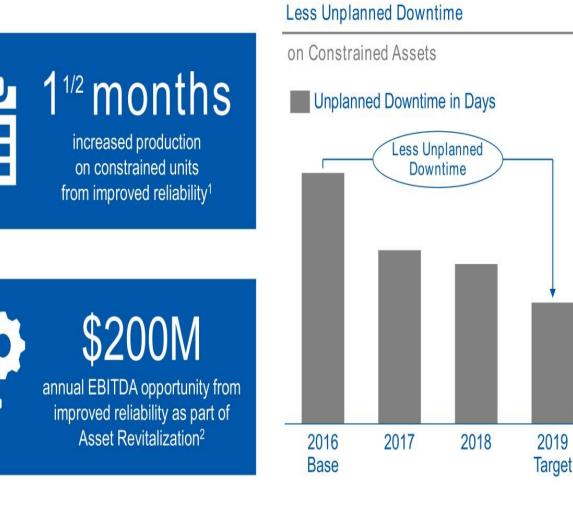
## **Three Elements of Execution**





## Improvements in reliability to generate throughput and efficiency benefits





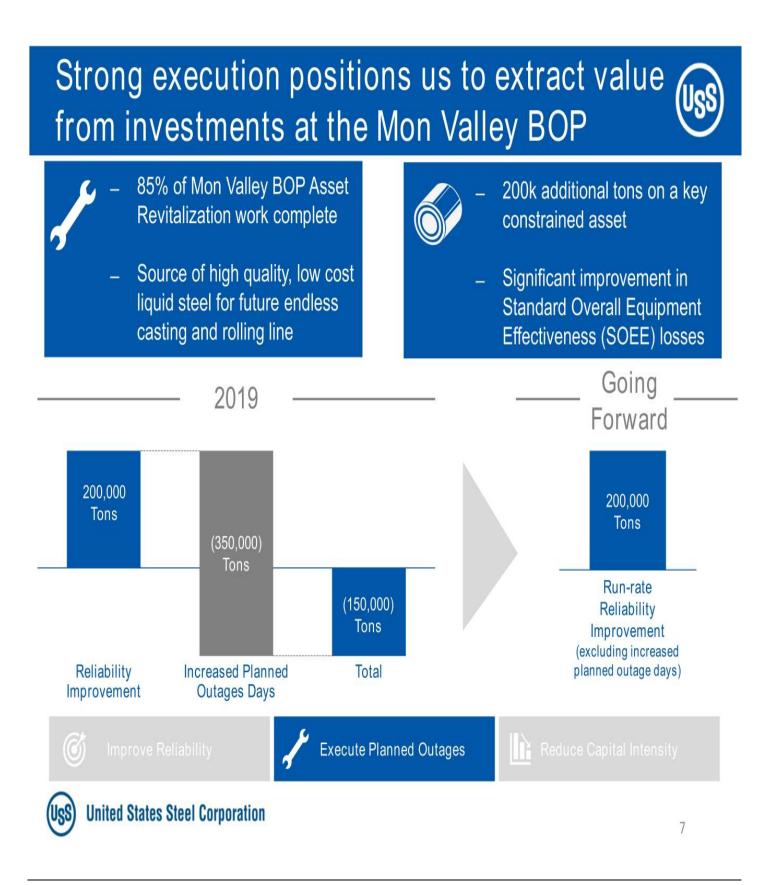
Improve Reliability

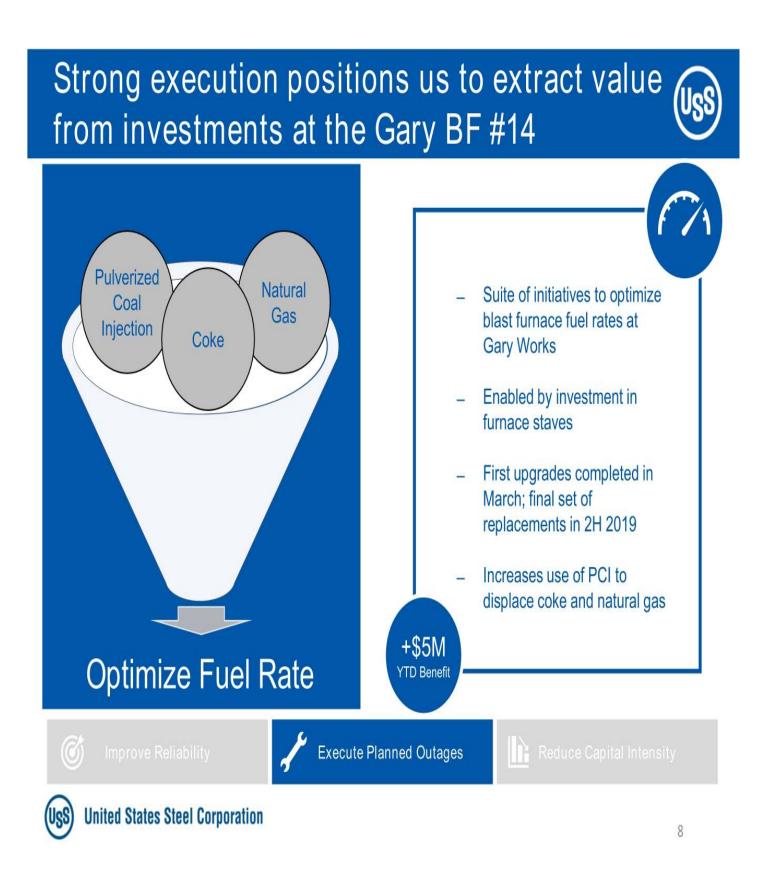
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### **United States Steel Corporation**

Fewer unplanned downtime at each Asset Revitalization steelmaking facility's constrained unit. <sup>2</sup> Commercial benefits plus operational efficiencies. This represents \$200 million of the annual \$275 - \$325 million end of program Asset Revitalization EBITDA targeted benefits.

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# Post investment horizon ... optimization of sustaining capex and M&O



After Strategic Investments Mix

## **Current Investment Mix**

**United States Steel Corporation** 

<sup>1</sup> Total enterprise amount

## \$2.5 Billion \$1.9 Billion Sustaining Capex + Maintenance & Outage Expense<sup>1</sup> Sustaining Capex + Maintenance & Outage Expense<sup>1</sup> 35% 30% Sustaining Capital Spending Maintenance & Outage Expense 70% 65% ~25% optimization after the completion of strategic investments **Reduce Capital Intensity** IN

# Executing strategic investments in line with expectations



|   |  | On track 😑 At risk 🔴 Off track |                    |                     |
|---|--|--------------------------------|--------------------|---------------------|
|   | Technology Investments   | Investment                     | Run-Rate<br>EBITDA | Execution<br>Status |
| 1 | Mon Valley Endless Casting & Rolling<br>(2019 – 2022 investment) | \$1,200M                       | \$275M             | •                   |
| 2 | Tubular EAF<br>(2019 – 2020 investment)                          | \$280M                         | \$80M              | ٠                   |
| 3 | USSK Dynamo Line<br>(2019 – 2020 investment)                     | \$130M                         | \$35M              | ٠                   |
|   | TOTAL  | \$1,610M                       | \$390M             |                     |

Compelling return on investment from strategic projects

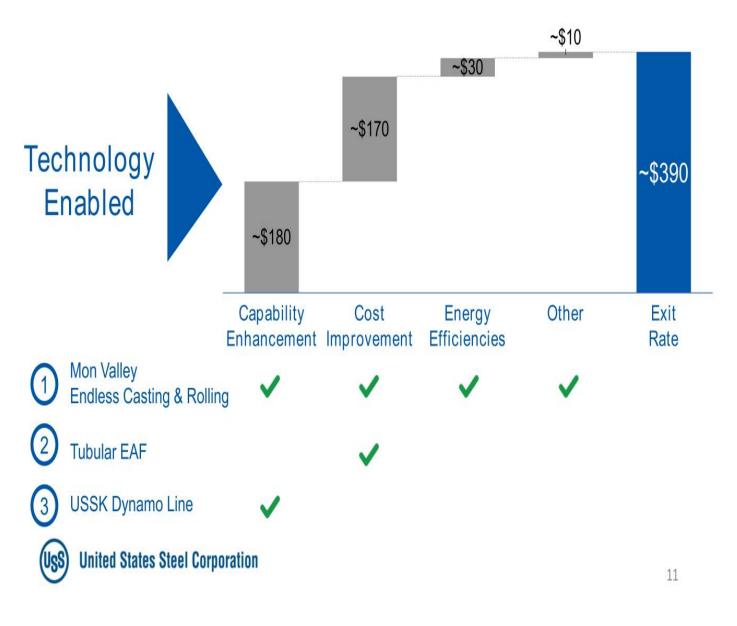


# Investments in technology generate balanced benefit streams to de-risk value realization

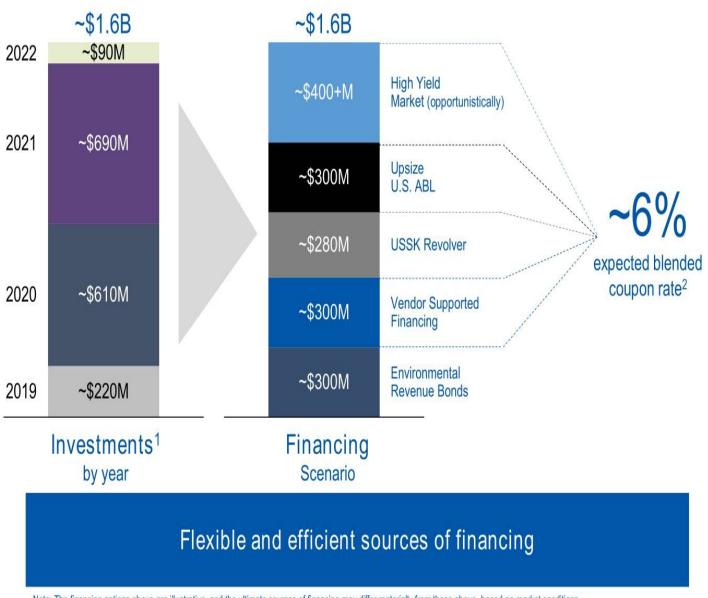


## Run Rate EBITDA Contribution from Strategic Projects

\$ in millions



# Options available to fund our strategic investments



Note: The financing options above are illustrative, and the ultimate sources of financing may differ materially from those above, based on market conditions.

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## **United States Steel Corporation**

<sup>1</sup> Includes EAF, Dynamo Line and Endless Casting and Rolling

<sup>2</sup> ~\$880M is variable rate based on exposure to EURIBOR / LIBOR; calculation assumes rates as of July 2019

## Second Quarter 2019 Financial Highlights

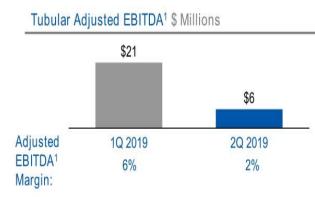


### Flat-rolled Adjusted EBITDA<sup>1</sup> \$ Millions



U. S. Steel Europe Adjusted EBITDA<sup>1</sup> \$ Millions





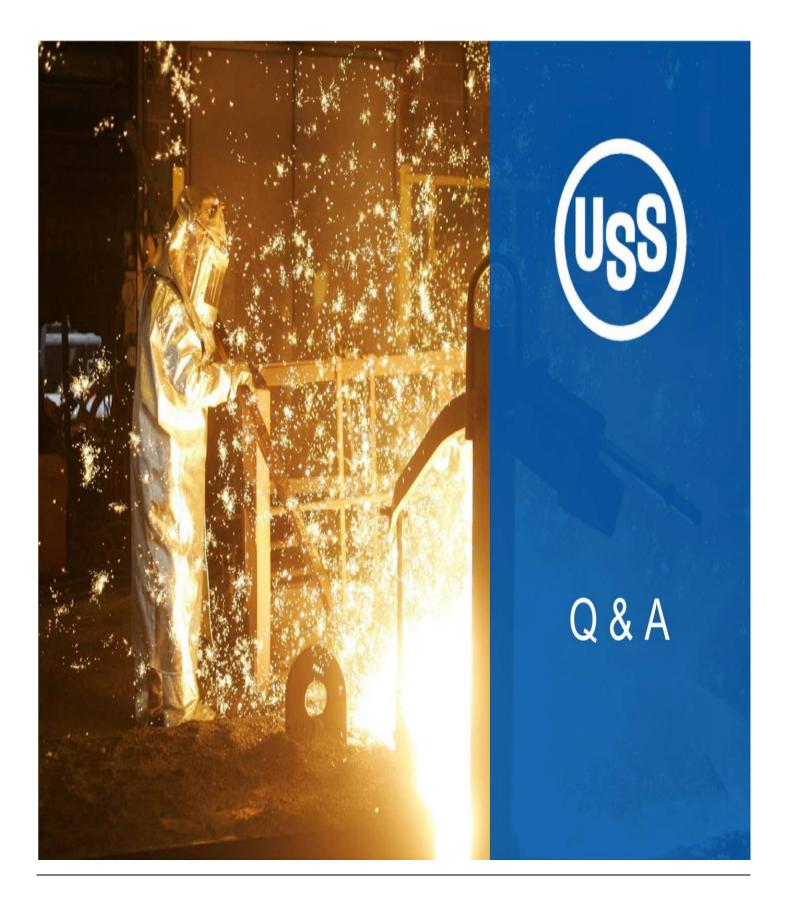
- Total second quarter adjusted EBITDA<sup>1</sup> of \$278 million
- Quarter-over-quarter Flat-rolled EBITDA<sup>1</sup> improvement of \$45 million
- Quarter performance ~\$30M better than our expectations
  - Flat-rolled: Stronger
  - U. S. Steel Europe: In-line
  - Tubular: In-line
- Adjusted EPS<sup>2</sup> of \$0.45

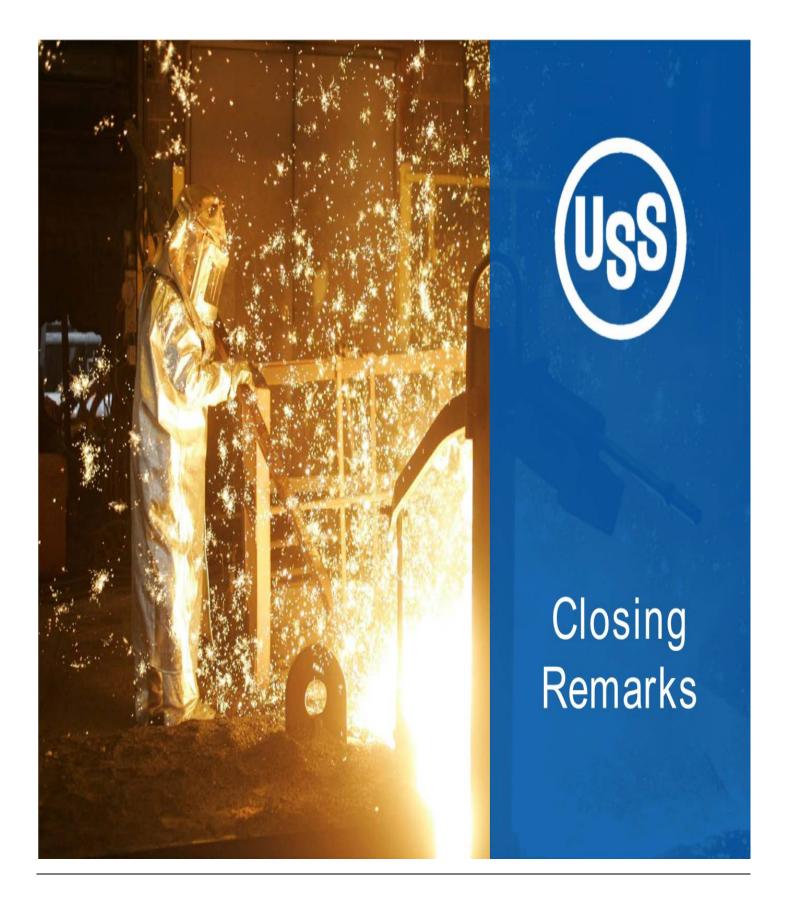


United States Steel Corporation 1 Earnings before interest, income taxes, depreciation and amortization; 2 Earnings per diluted share Note: For reconciliation of non-GAAP amounts see Appendix. 13



- Strong execution despite continued challenges
- Keeping the business nimble
- Maintaining focus to execute long-term strategy





# Reconciliation of reported and adjusted diluted EPS



| <u>(\$ / share )</u>                                 | <u>1Q 2019</u> | <u>2Q 2019</u> |
|--|----------------|----------------|
| Reported diluted EPS                                 | \$0.31         | \$0.39         |
| December 24, 2018 Clairton coke making facility fire | 0.16           | 0.06           |
| Adjusted earnings per diluted share                  | \$0.47         | \$0.45         |
|  |                |                |



# Reconciliation of segment EBITDA



| Segment EBITDA – Flat-rolled<br><u>(\$ millions)</u>          | <u>1Q 2019</u> | <u>2Q 2019</u> |
|---|----------------|----------------|
| Segment earnings before interest and income taxes             | \$95           | \$134          |
| Depreciation  | 104            | 110            |
| Flat-rolled Segment EBITDA                                    | \$199          | \$244          |
| Segment EBITDA – U. S. Steel Europe<br>( <u>\$ millions</u> ) | <u>1Q 2019</u> | <u>2Q 2019</u> |
| Segment earnings before interest and income taxes             | \$29           | (\$10)         |
| Depreciation  | 23             | 23             |
| U. S. Steel Europe Segment EBITDA                             | \$52           | \$13           |
| Segment EBITDA – Tubular<br>( <u>\$ millions)</u>             | <u>1Q 2019</u> | <u>2Q 2019</u> |
| Segment earnings before interest and income taxes             | \$10           | (\$6)          |
| Depreciation  | 11             | 12             |
| Tubular Segment EBITDA  | \$21           | \$6            |



# Reconciliation of adjusted EBITDA



| (\$ millions)  | <u>1Q 2019</u> | <u>2Q 2019</u> |
|--|----------------|----------------|
| Reported net earnings attributable to U.S. Steel     | \$54           | \$68           |
| Income tax provision                                 | 8              | (7)            |
| Net interest and other financial costs               | 49             | 54             |
| Reported earnings before interest and income taxes   | \$111          | \$115          |
| Depreciation, depletion and amortization expense     | 143            | 150            |
| EBITDA   | \$254          | \$265          |
| December 24, 2018 Clairton coke making facility fire | 31             | 13             |
| Adjusted EBITDA                                      | \$285          | \$278          |



